

From Prescription to Patient: Navigating Barriers to HCV Treatment Initiation

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Disclosures

- Dr. Zuckerman receives grant/research funding from Gilead Sciences, Inc.
- Dr. Chastain receives grant/research funding from Gilead Sciences, Inc.

Objectives

- Describe the financial impact of hepatitis C virus (HCV) on US healthcare
- Identify common restrictions of HCV treatment among payers
- Illustrate successful acquisition of direct acting antiviral (DAA) therapy

Outline

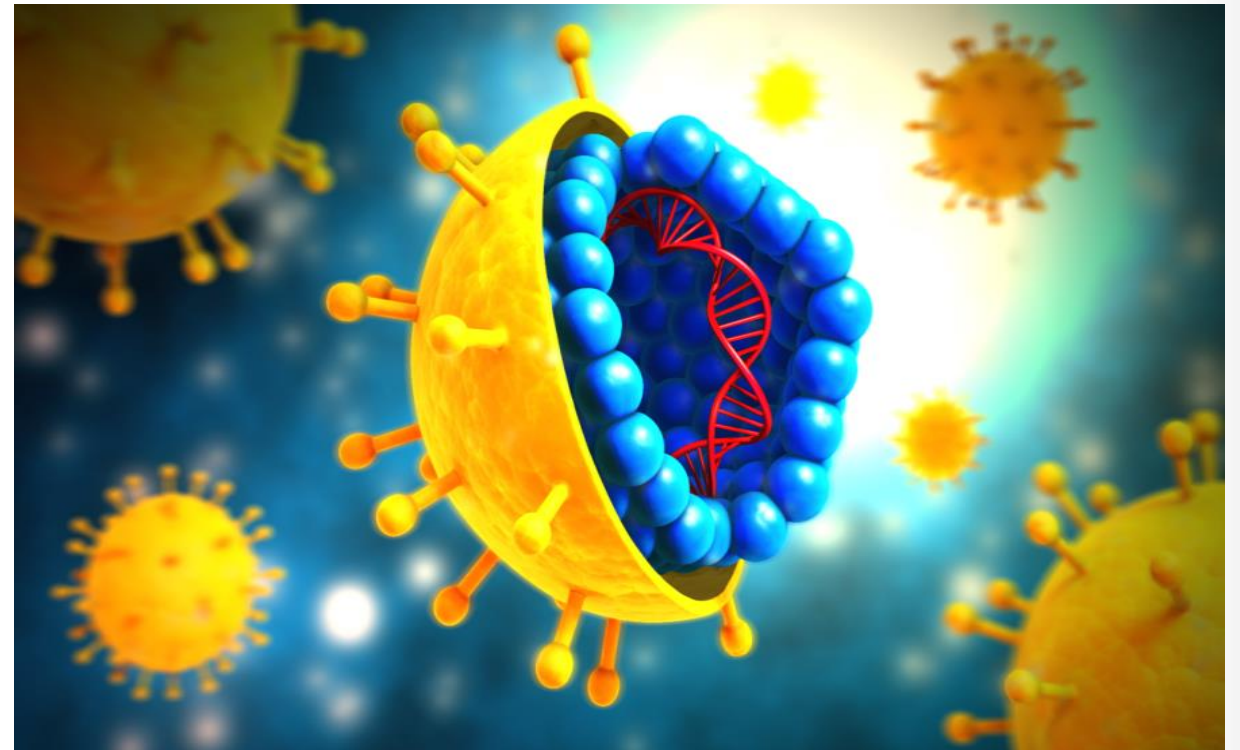
- HCV Review
- HCV and Healthcare Finances
- Navigating the System
 - Patients With Prescription Insurance
 - Patients Without Prescription Insurance
- Tools
 - Manufacturer Patient Support
 - HCV Treatment Access Resources
- Access On the Horizon

Outline

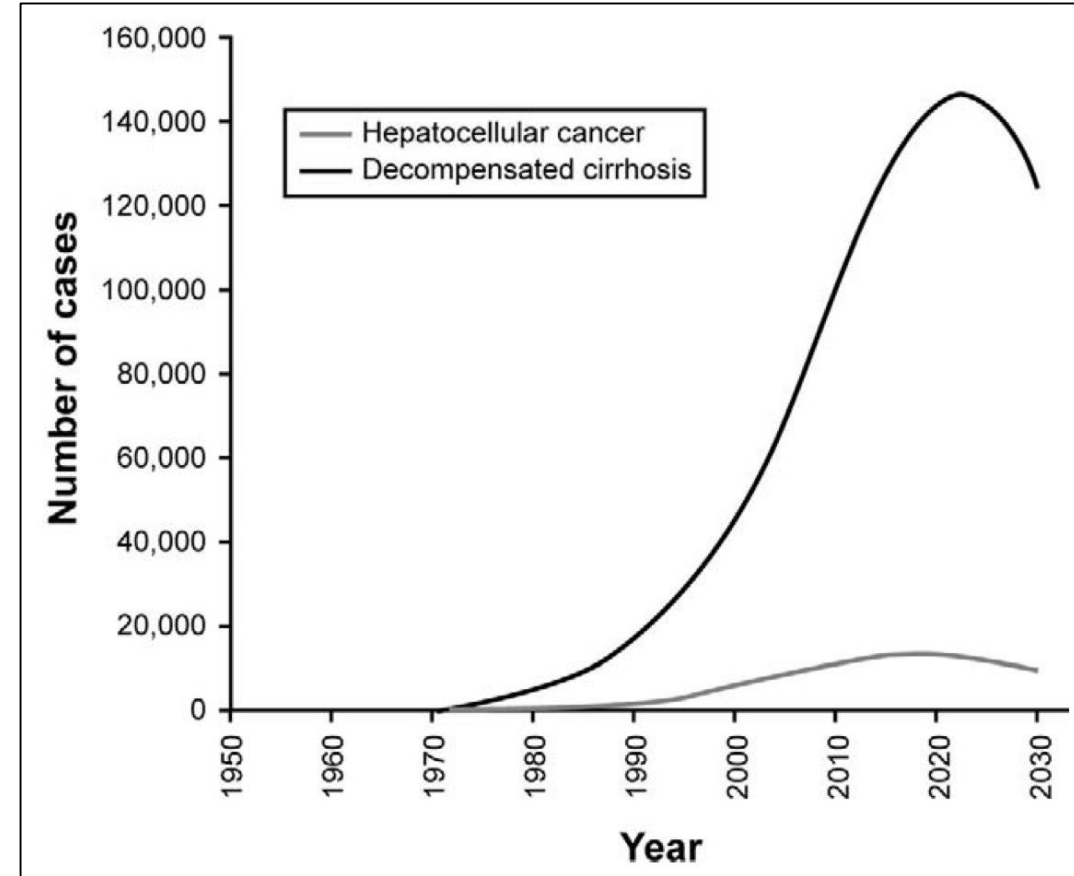
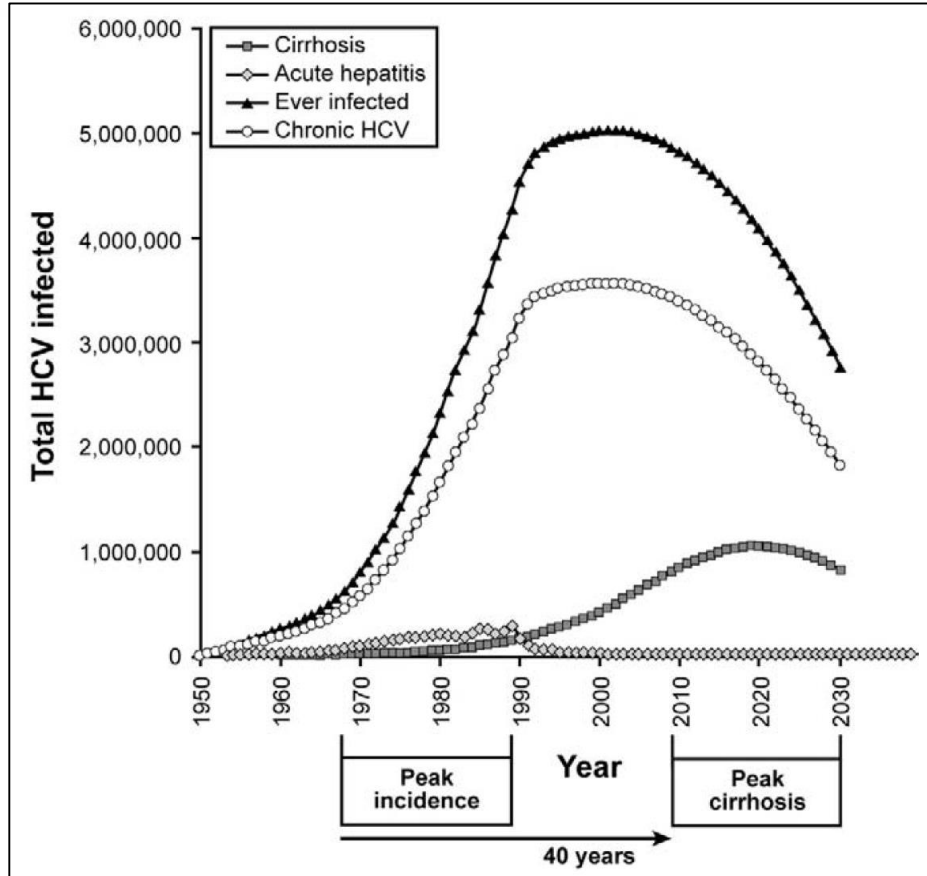
- **HCV Review**
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Hepatitis C Virus

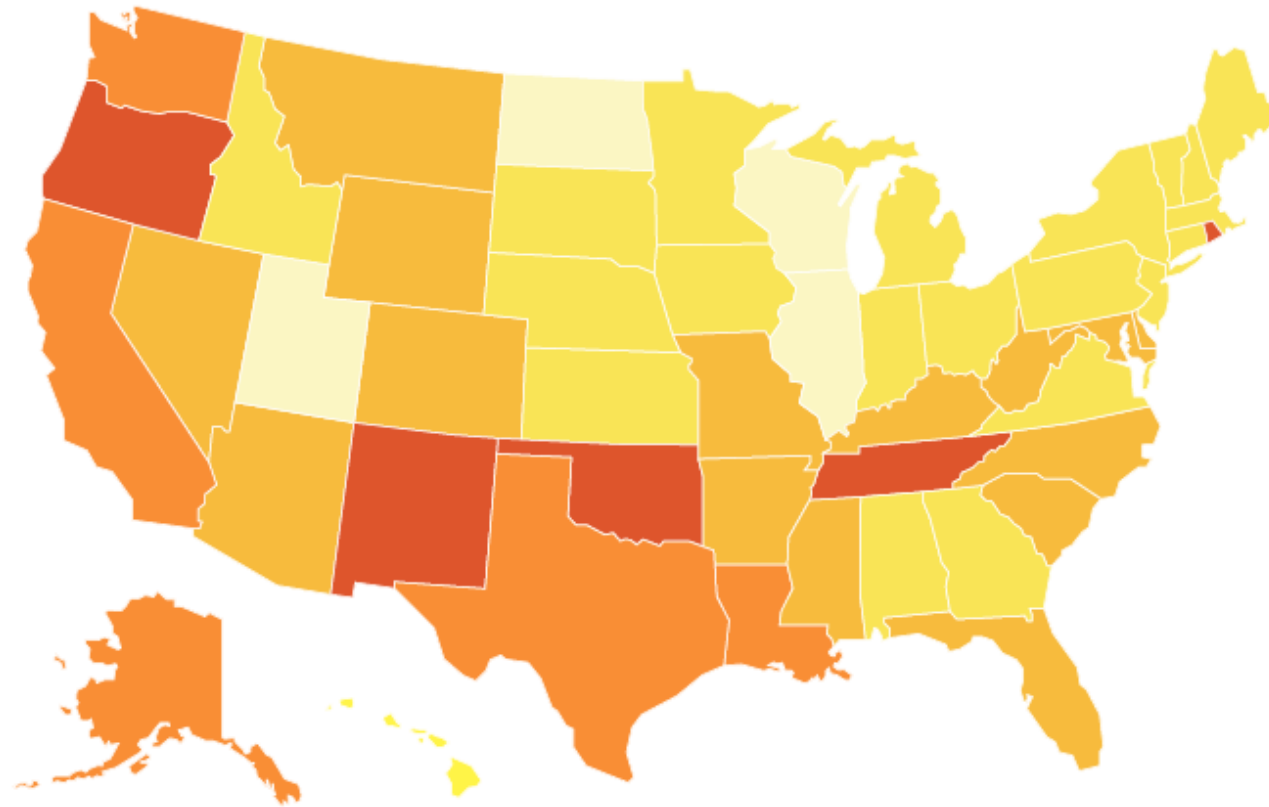
- Single-strand, positive sense RNA flavivirus
- Spread through blood and body fluids
- Predominantly infects and replicates in liver cells
- No latent reservoir



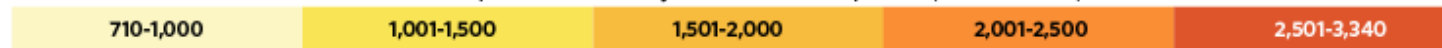
HCV in the US



2.7-5.2 million Americans have chronic HCV infection

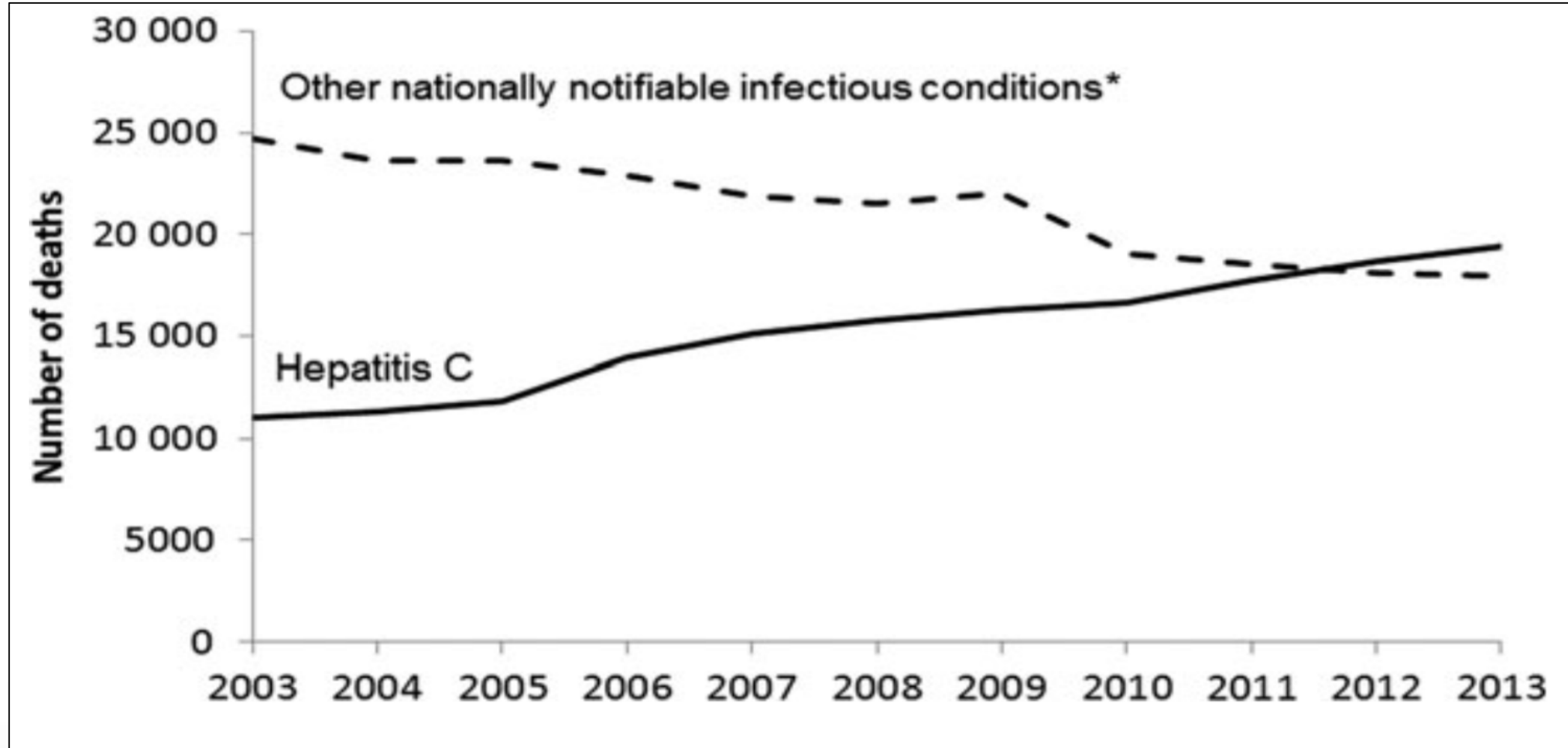


Estimated Hepatitis C Antibody Prevalence Rate per 100,000 Persons, 2010



* Data are not shown to protect privacy. See Data Methods. | ** DATA NOT RELEASED TO HEPVU | * DATA NOT SHOWN

HCV and Mortality in the USA



Who is at Risk for HCV?

- IV drug users
- Tattoo/piercing recipients
- Blood/clotting protein recipients prior to 1992
- Mother-to-child transmission from HCV+ mother
- Hemodialysis patients
- People with HIV
- Occupational exposures
- Born between 1945-1965 (“baby boomer” generation)

FIND OUT IF YOU HAVE HEPATITIS C
IT COULD SAVE YOUR LIFE

BORN FROM 1945-1965?

SOME PEOPLE DON'T KNOW HOW OR WHEN THEY WERE INFECTED

People born from 1945-1965 are **5X MORE LIKELY TO BE INFECTED WITH HEPATITIS C**

3 OUT OF EVERY 4 people with Hepatitis C were born between these years

Up to **75%** of people living with Hepatitis C **DO NOT KNOW THEY ARE INFECTED**

Many people can live with HEPATITIS C for **DECADES** WITH **NO SYMPTOMS**

HEP C Blood Test **CDC recommends anyone born from 1945-1965 GET TESTED**

TESTED	NOT TESTED
<p>KNOWING YOU HAVE HEPATITIS C can help you make important decisions about your health</p> <p>Many people can get LIFESAVING CARE AND TREATMENT</p> <p>Successful treatments can ELIMINATE THE VIRUS from the body</p>	<p>LEFT UNTREATED, HEPATITIS C can cause liver damage and LIVER FAILURE</p> <p>HEPATITIS C is the #1 CAUSE OF LIVER TRANSPLANTS</p> <p>HEPATITIS C is a leading cause of LIVER CANCER</p>

Don't go down the wrong path, talk to your doctor about getting tested. It could save your life.

U.S. Department of Health and Human Services
Centers for Disease Control and Prevention

KNOW MORE HEPATITIS

HCV Screening Indications

- One-time HCV testing recommended for persons born **1945-1965**

Risk behaviors

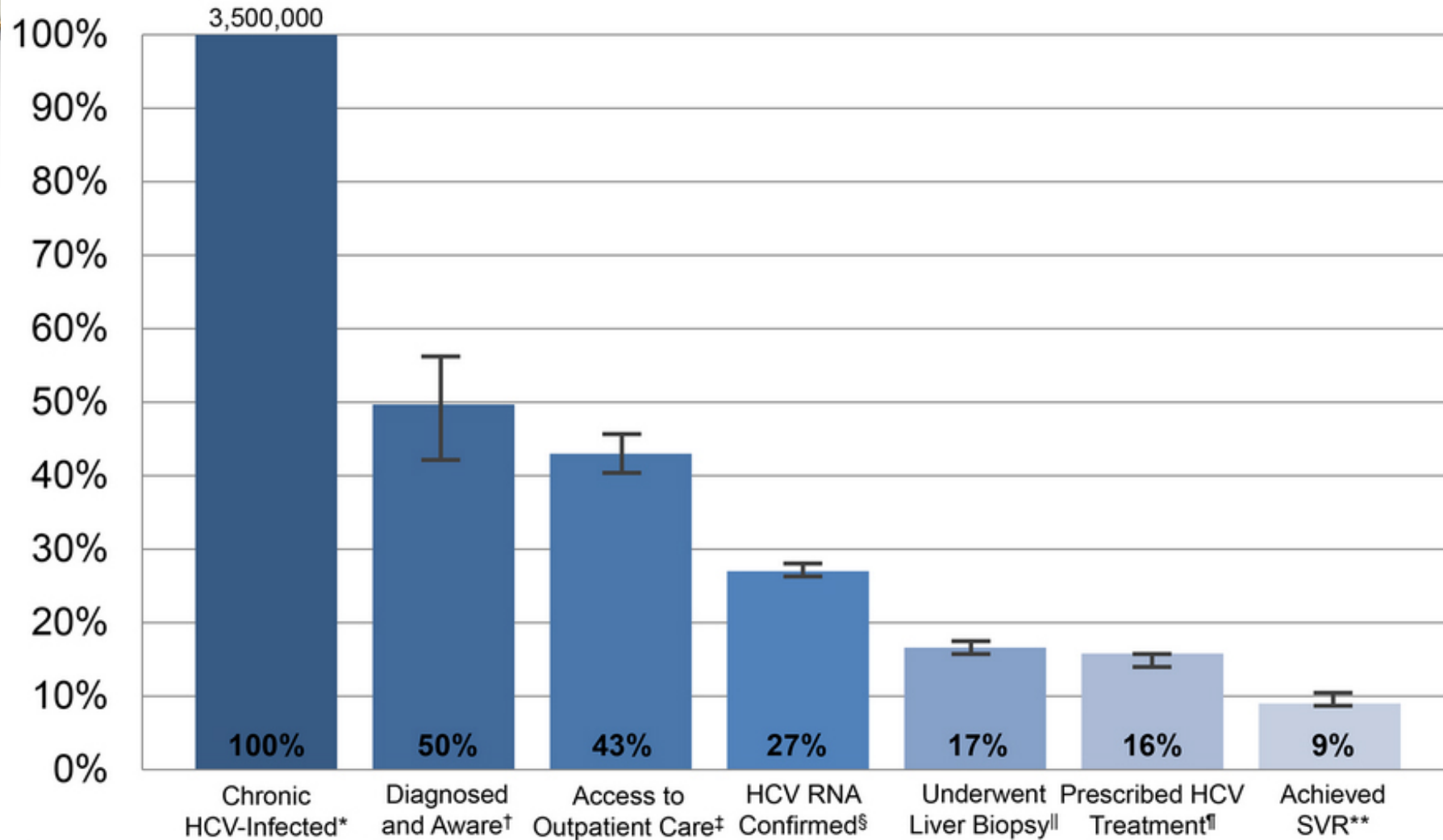
- Injection-drug use (current or ever)
- Intranasal illicit drug use

Risk exposure

- Long-term hemodialysis (ever)
- Getting a tattoo in an unregulated setting
- Healthcare workers
- Children born to HCV-infected women
- Prior recipients of transfusions or organ transplants
- Ever incarcerated

Other

- HIV infection
- Sexually active person about to start HIV PrEP
- Unexplained chronic liver disease
- Solid organ donors



* Chronic HCV-Infected; N=3,500,000.

† Calculated as estimated number chronic HCV-infected (3,500,000) x estimated percentage diagnosed and aware of their infection (49.8%); n=1,743,000.

‡ Calculated as estimated number diagnosed and aware (1,743,000) x estimated percentage with access to outpatient care (86.9%); n=1,514,667.

§ Calculated as estimated number with access to outpatient care (1,514,667) x estimated percentage HCV RNA confirmed (62.9%); n=952,726.

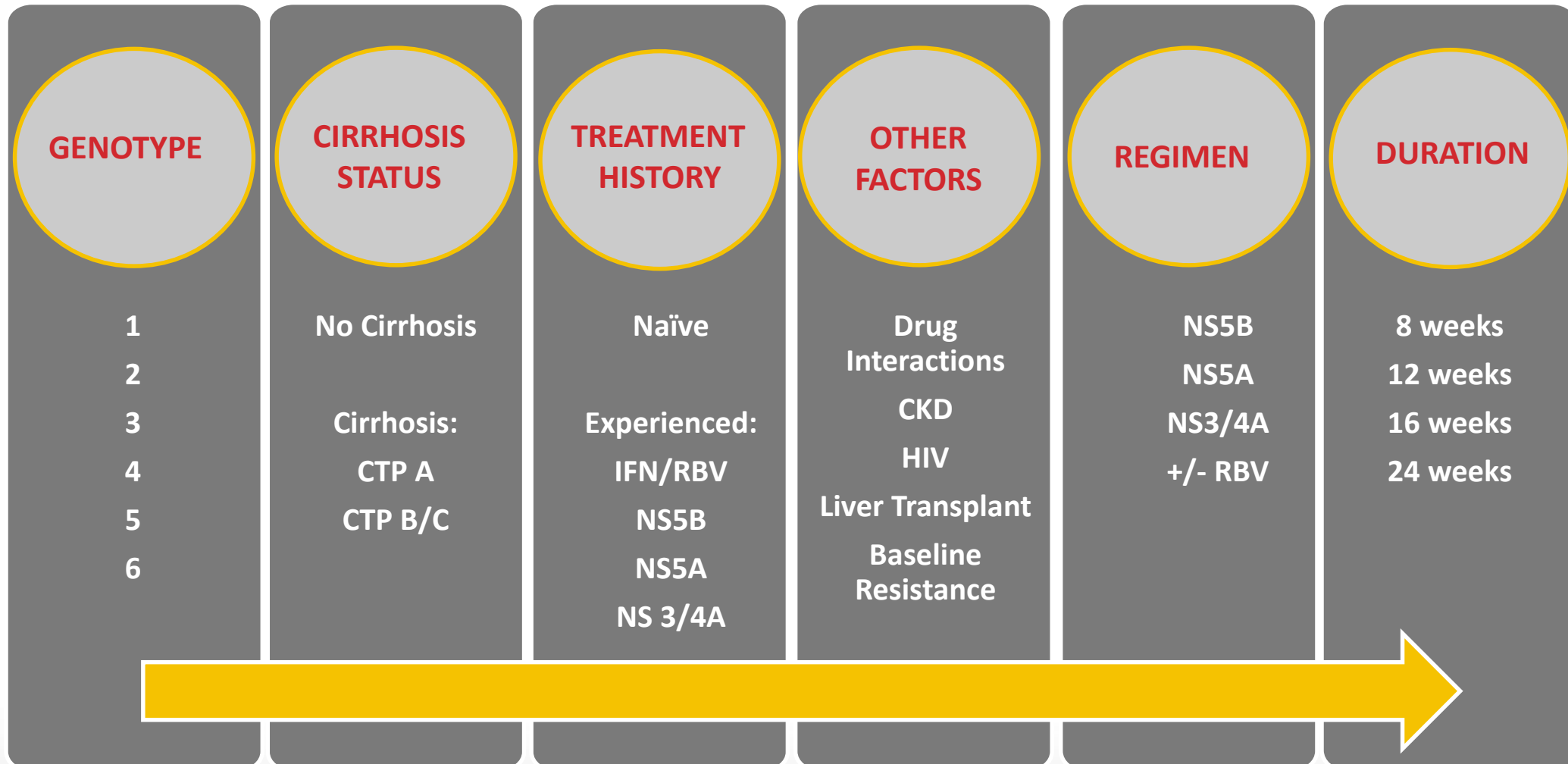
|| Calculated as estimated number with access to outpatient care (1,514,667) x estimated percentage who underwent liver biopsy (38.4%); n=581,632.

¶ Calculated as estimated number with access to outpatient care (1,514,667) x estimated percentage prescribed HCV treatment (36.7%); n=555,883.

** Calculated as estimated number prescribed HCV treatment (555,883) x estimated percentage who achieved SVR (58.8%); n=326,859.

Note: Only non-VA studies are included in the above HCV treatment cascade.

Approach to Treatment Selection



HCV Treatment Options

Non-specific antivirals

Pegylated interferon-alfa

Ribavirin

NS3/4A Protease Inhibitors (-previr)

~~Telaprevir~~

~~Boceprevir~~

Simeprevir

Paritaprevir

Grazoprevir

Glecaprevir

NS5A Inhibitors (-asvir)

Ledipasvir

Ombitasvir

Daclatasvir

Elbasvir

Pibrentasvir

Velpatasvir

NS5B Inhibitors (-buvir)

Sofosbuvir

Dasabuvir

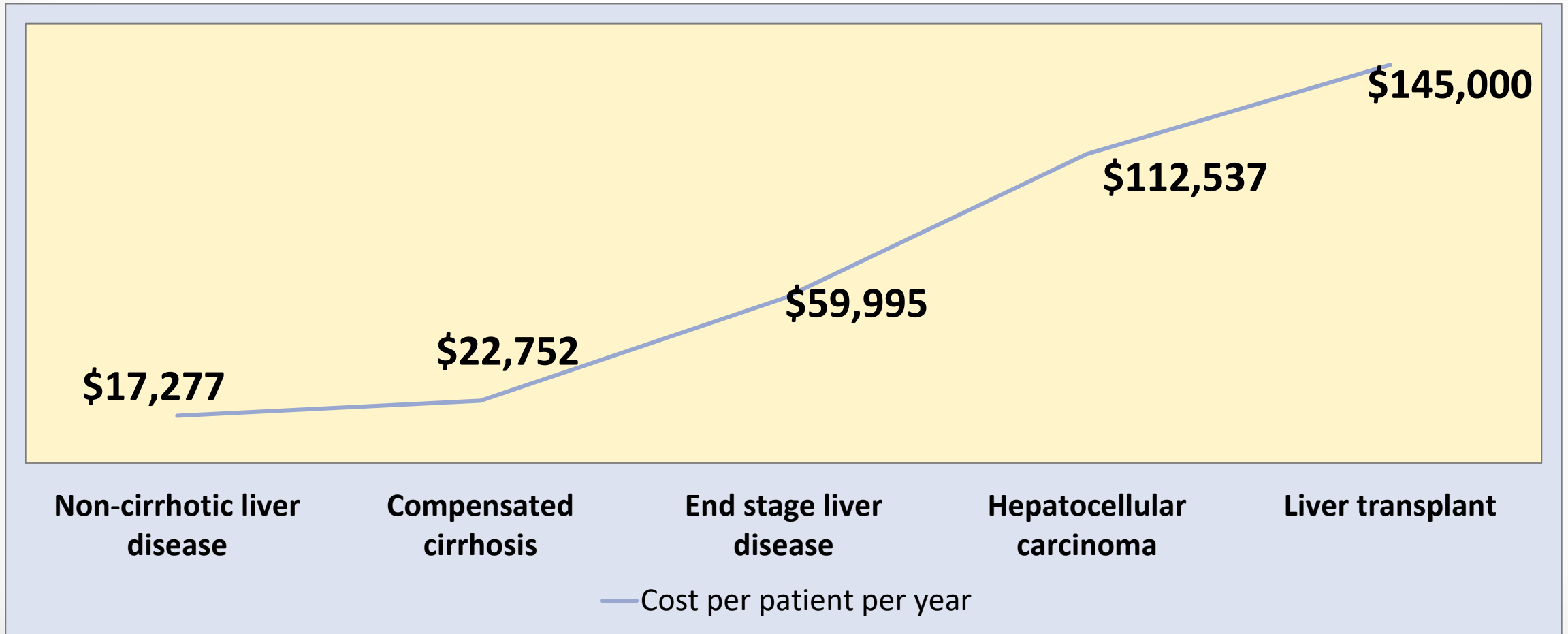
HCV Treatment Options Cont.

BRAND NAME	GENERIC NAME	Manufacturer
Harvoni™	ledipasvir/sofosbuvir (LDV/SOF)	Gilead
Epclusa™	sofosbuvir/velpatasvir (SOF/VEL)	Gilead
Vosevi™	sofosbuvir, velpatasvir, & voxaliprevir (SOF/VEL/VOX)	Gilead
Sovaldi™	sofosbuvir (SOF)	Gilead
Viekira Pak™ and Viekira XR™	dasabuvir, ombitasvir, paritaprevir, & ritonavir (PrOD)	Abbvie
Technivie™	ombitasvir, paritaprevir, & ritonavir (PrO)	Abbvie
Mavyret™	glecaprevir/pibrentasvir (G/P)	Abbvie
Daklinza™	daclatasvir (DCV)	Bristol-Myers Squibb (BMS)
Zepatier™	elbasvir/grazoprevir (EBR/GZR)	Merck
Olysio™	simeprevir (SIM)	Janssen
Copegus™, Ribapak™	ribavirin (RBV)	many

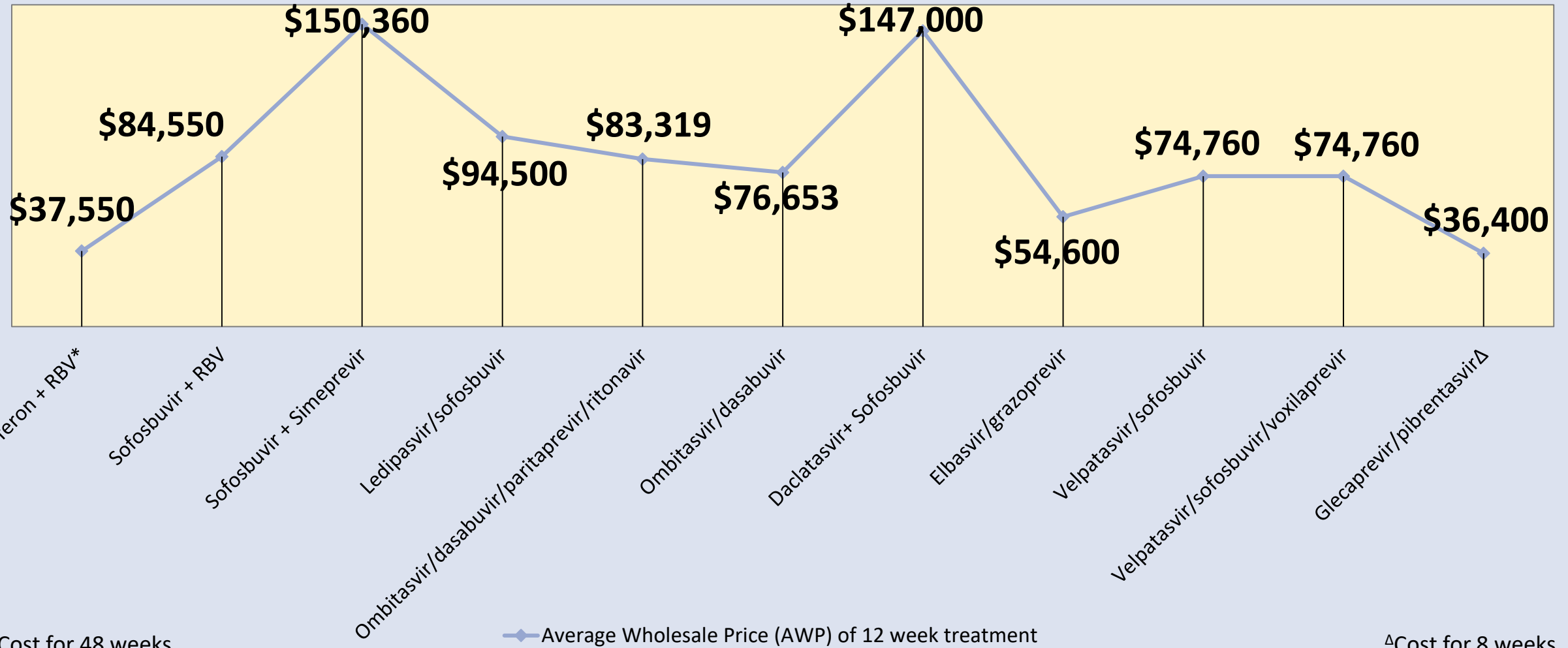
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Cost Due to HCV and Related Care



Cost of HCV Treatment



*Cost for 48 weeks

^ΔCost for 8 weeks



HCV Guidance: Recommendations for
Testing, Managing, and Treating
Hepatitis C



Overview of Cost, Reimbursement, and Cost-effectiveness Considerations for Hepatitis C Treatment Regimens

- Genotype 1: ICERs from \$0 to \$31,452 per QALY gained
- Limitations
 - Newer agents
 - Analyzed using WAC pricing
- “..actual current cost of HCV DAAs, competition and negotiated pricing...continue to limit the public health impact of these new therapies”
- “To be clear, this section is informational. As explained below, **actual costs are rarely known**. Accordingly, the HCV Guidance **does not utilize cost-effectiveness analysis to guide recommendations at this time.**”

Access Restrictions

- Public and private payer requirements vary by state and program

- All Payers:

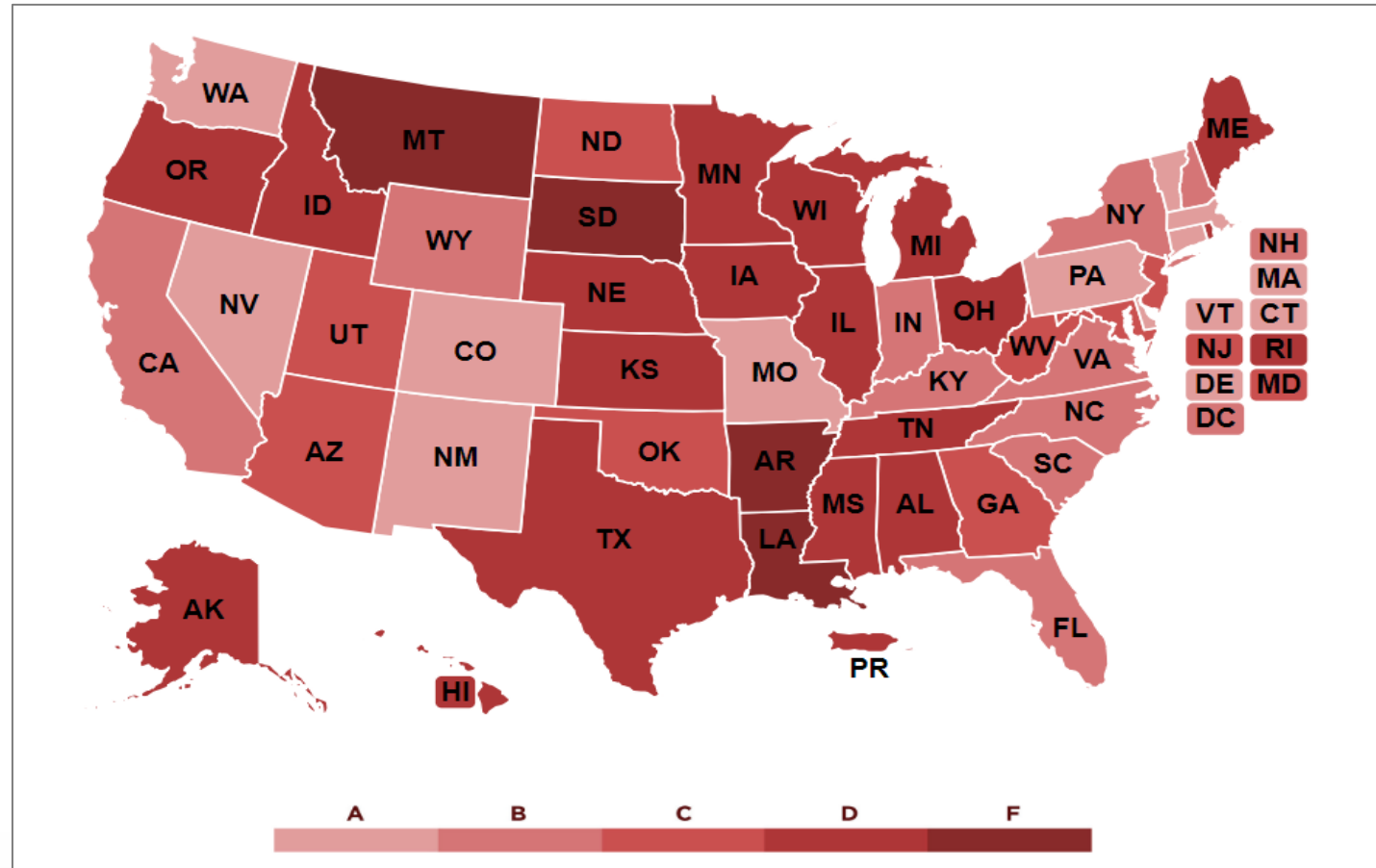
Common

- Fibrosis stage
- Prescriber type
- Substance use

Less Common

- HIV co-infection
- “Once per lifetime”
- Genotype
- Previous adherence requirement
- Specialty pharmacy restriction
- Exclusivity agreements

Hepatitis C State of Medicaid Access



<https://stateofhepc.org/>

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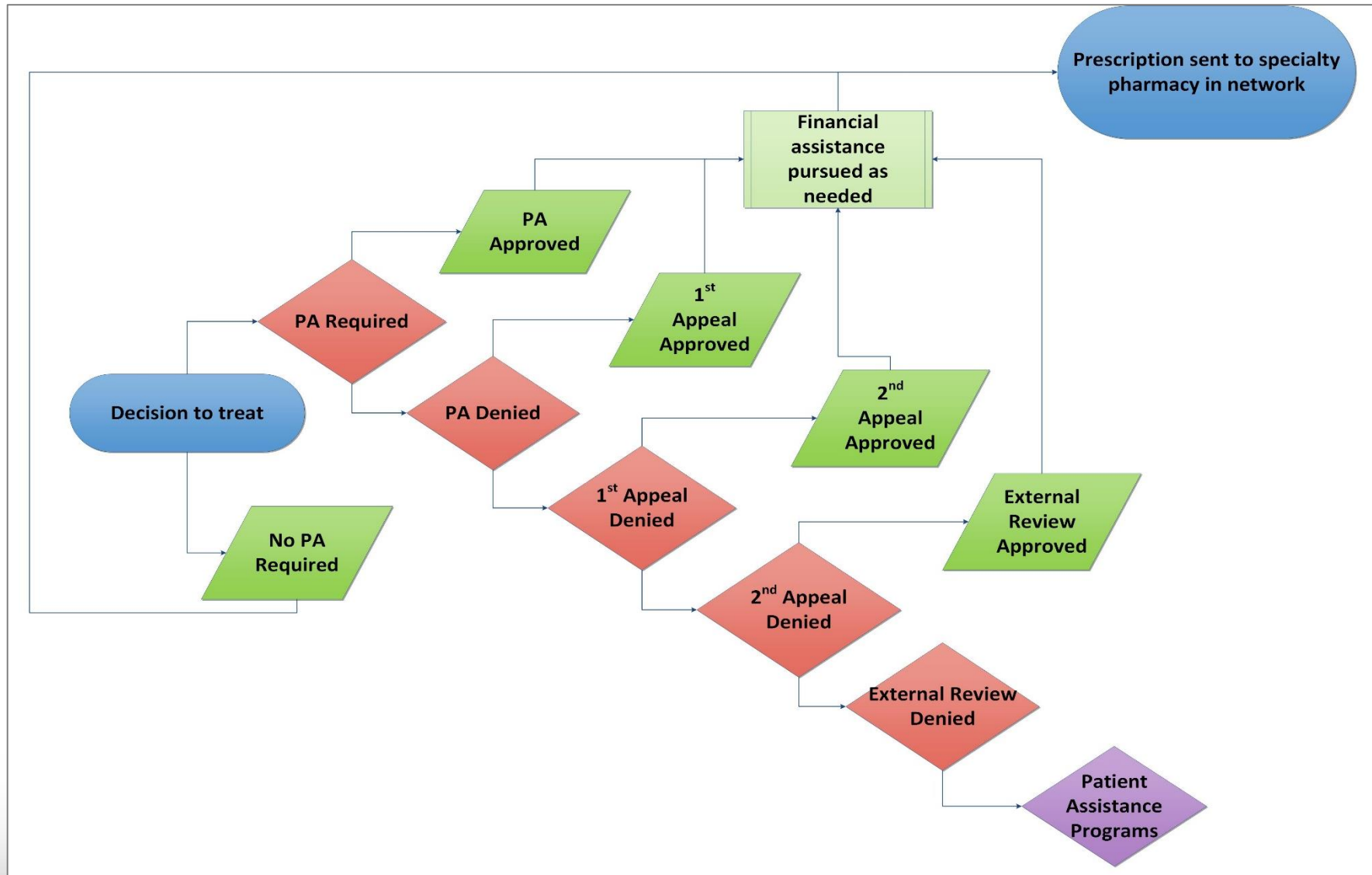
Patient Case 1: Gabriel

- Baby boomer male
- Genotype 1a
- Stage F0 per ultrasound with elastography
- HCV treatment naïve
- HIV coinfection
- Private insurance contracted with Express Scripts

Patient Case 2: Lucas

- Baby boomer male
- Genotype 1a
- Treatment naïve
- F4 per fibrosure; F2-F3 per US with elastography
- Binge drinker with multiple rehab visits
- Household income: \$21,000 for family of 3
- Medicaid insurance

Insured Medication Access Process



Prior Authorization



Paper/Fax

- Obtain PA application
- Complete PA paperwork
- Gather supporting materials
- Fax to insurance



Electronic

- Covermy meds.com
- All paperwork completed online



Phone

- Primarily used for PA extension

Prior Authorization

- What to include:
 - ✓ PA application provided
 - ✓ Genotype and viral load
 - ✓ Staging: FIB-4 score, ultrasound, CT, etc.
 - ✓ Clinical notes
 - ✓ Ancillary items requested by certain PBMs
 - Resistance testing (elbasvir/grazoprevir)
 - Urine drug screen
 - Rehab documentation
- Follow-up if no response in 5 days

Patient Case 1: Gabriel

PRIOR AUTHORIZATION REQUEST

Harvoni

PATIENT	Name & DOB	ID:	Name - <u>Cody Chastein</u>
	Address -		Address - <u>1211 21st Ave South, Nashville TN 37203</u>
			Phone/Fax # -

ID#:

Your patient's prescription benefit requires that we review certain requests for coverage with the prescriber. You have prescribed a medication for your patient that requires Prior Authorization before benefit coverage or coverage of additional quantities can be provided. Please complete the following questions then fax this form to the toll free number listed below. Upon receipt of the completed form, prescription benefit coverage will be determined based on the plan's rules.

SECTION A Please answer the following questions

**** Please note: For completion of all reviews documentation MUST be provided to confirm the patient's genotype. ****

- Yes No Is the indication genotype 1 or genotype 4 hepatitis C virus? (If 'Yes', please specify below)
 Genotype 1
 Genotype 4
- Yes No Will the patient be using Harvoni in combination with any other DAAs (direct acting antivirals such as Victrelis, Incivek, Olysio, Sovaldi, Viekira Pak) (not including ribavirin)?
- Yes No Is the request for retreatment in patients who have previously received Harvoni? **Please Note:** This includes retreatment in prior null responders, prior partial responders, prior relapse patients, and patients who have not completed a course of therapy due to an adverse reaction or for other reasons.
- Yes No Is the patient's life expectancy less than 12 months due to non-liver related comorbidities?
- Yes No Does the patient have **chronic hepatitis C and HCC (hepatocellular carcinoma) and is awaiting liver transplant?**

If "yes" to question 5 please answer questions 6-8 if the request is for a new start
OR 8-10 if the request is for a continuation of therapy
If "no" to question 5 proceed to question 11

- Yes No Is Harvoni prescribed by, or in consultation with, one of the following prescribers who is affiliated with a transplant center: a gastroenterologist, hepatologist, infectious diseases physician, or a liver transplant physician?
- Yes No Is the patient treatment naïve? **Please Note:** Treatment-naïve includes patients who are in the middle of their first HCV treatment course and prior to their current course of therapy they have not been treated for HCV. Treatment-naïve also includes patients who have not started HCV therapy and have never previously been treated for HCV.
- Yes No Does the patient have cirrhosis?
- Yes No How many weeks of Harvoni has the patient received? Please list: _____ Weeks
- Yes No Has the patient been previously treated for HCV?
- Yes No Does the patient have recurrent HCV post-liver transplantation?

Continued on Page 2

Continued from Page 1

If "yes" to question 11 please answer questions 12-14 if the request is for a new start
OR 14-16 if the request is for a continuation of therapy
If "no" proceed to question 17

- Yes No Is Harvoni prescribed by, or in consultation with, one of the following prescribers who is affiliated with a transplant center: a gastroenterologist, hepatologist, infectious diseases physician, or a liver transplant physician?
- Yes No Is the patient treatment-naïve for recurrent HCV? **Please Note:** Treatment-naïve includes patients who are in the middle of their first HCV treatment course and prior to their current course of therapy they have not been treated for HCV. Treatment-naïve also includes patients who have not started HCV therapy and have never previously been treated for HCV.
- Yes No Does the patient have cirrhosis?
- Yes No How many weeks of Harvoni has the patient received? Please list: _____ Weeks
- Yes No Has the patient previously been treated for their recurrent HCV?
- Yes No Does the patient have **chronic hepatitis C?**

If "yes" to question 17 please answer questions 18-24 if the request is for a new start
OR 20-25 if the request is for a continuation of therapy

- Yes No Is Harvoni prescribed by, or in consultation with, one of the following prescribers: a gastroenterologist, hepatologist, infectious diseases physician, or a liver transplant physician?
- Yes No Does the patient have advanced fibrosis?
- Yes No Is the patient treatment naïve? **Please Note:** Treatment-naïve includes patients who are in the middle of their first HCV treatment course and prior to their current course of therapy they have not been treated for HCV. Treatment-naïve also includes patients who have not started HCV therapy and have never previously been treated for HCV.
- Yes No Does the patient have cirrhosis?
- Yes No Is the patient's baseline HCV RNA less than 6 million IU/mL?
- Yes No Has the patient been previously treated with a Sovaldi-containing regimen (note: this does not include Harvoni)?
- Yes No Has the patient been previously been treated for HCV with PR (pegylated interferon [Pegasys, Peg-Intron] and ribavirin) with or without a protease inhibitor for HCV (such as Incivek, Victrelis, or Olysio)?
- Yes No How many weeks of Harvoni has the patient received? Please list: _____ Weeks

Continued on Page 3

PRIOR AUTHORIZATION REQUEST

Harvoni

PATIENT	Name & DOB -	DOB:	Name - <i>Cody Chastain</i>
	Address		Address - <i>211 21st Ave South Nashville TN 37232</i>
			Phone/Fax # -

Continued from Page 2

Please document the diagnoses, symptoms, and/or any other information important to this review:

Patient with GT1a HCV, complicated by HIV coinfection, placing him at high risk for fibrosis progression. Harvoni is compatible with his current HIV ART.

SECTION B Physician Signature

Cody Chastain MD
PHYSICIAN SIGNATURE

9-9-16
DATE

FAX COMPLETED FORM TO: 1 877-329-3760

This fax is barcoded for this specific patient; do NOT re-use for other patients
If you have any questions regarding your patient's plan drug limits you may call us at: 800-753-2851

Patient Case 2: Lucas

Mavyret

Access this PA form at https://tenncare-magellanhealth.com/static/docs/Prior_Authorization_Forms/TennCare_f

PA Request Form.pdf

1. What is the diagnosis and duration of therapy for which this drug is being requested?

- Chronic Hepatitis C, genotype 1
- Chronic Hepatitis C, genotype 2
- Chronic Hepatitis C, genotype 3
- Chronic Hepatitis C, genotype 4
- Chronic Hepatitis C, genotype 5
- Chronic Hepatitis C, genotype 6
- Other: _____

Requested duration of therapy: 12 weeks

2. Does the patient have decompensated cirrhosis, defined as a Child-Pugh score of greater than 6 (Class B or C)?

Yes No

3. Does the patient have a diagnosis of compensated cirrhosis?

Yes No

4. Is the patient post liver transplant?

Yes No

5. Please check if the patient has any of the following. If yes, documentation must be attached.

- Liver biopsy showing Metavir score of F2-F4
- Fibrotest (FibroSure) score of ≥ 0.49
- Ultrasound based transient elastography (Fibroscan) score ≥ 7.1 kPa
- Fibrosis-4 index (FIB-4) > 1.45
- Aspartate aminotransferase/platelet ratio index (APRI) score of > 0.5
- None of the above or not otherwise specified, provide staging: _____

6. Please check the box corresponding to the specialty of the prescribing physician:

- Gastroenterologist
- Hepatologist
- Infectious Disease Specialist
- Other: _____

7. Does the patient have a past history of illicit substance or alcohol abuse? (If no, skip to #10)

- If yes, attach confirmation that the patient has completed or is participating in a recovery program, or receiving substance or alcohol abuse counseling services, or seeing an addiction specialist as part of Chronic Hepatitis C treatment

Yes No

*Rehab completion
i attached*

8. Has the patient been free of substance abuse for the previous 6 months?

Yes No

9. Has the patient been free of alcohol abuse for the previous 6 months?

Yes No

10. For females: Is the member currently pregnant?

Yes No

11. Is the patient's Creatinine clearance greater than 30 ml/minute?

Yes No

12. Does the patient have End-stage renal disease?

Yes No

13. Will the patient be taking in combination with ribavirin?

Yes No

14. For genotype 1 and 4, does the patient have a reason they cannot take the preferred agent?

Yes No

Mavyret

Access this PA form at https://tenncare.magellanhealth.com/static/docs/Prior_Authorization_Forms/TennCare_PA_Request_Form.pdf

PA_Request_Form.pdf

15. If yes, what is the reason:

Viekira is no longer recommended in GT1a with cirrhosis.

16. For genotypes 5 and 6, does the patient have a reason they cannot take ledipasvir/sofosbuvir? Yes No

• If yes, what is the reason:

Please note any other information pertinent to this PA request:

Patient with GT1a HCV and cirrhosis who is naive to treatment. He recently completed alcohol rehab (records attached) and currently lives in a recovery home. He does not use illicit drugs.

Please Note: If approved, compliance with therapy is required. Authorizations will be terminated for patients who are noncompliant with therapy.

Cody Chardon MD

Prescriber Signature (Required)

(By signature, the Physician confirms the above information is accurate and verifiable by patient records.)

11-10-17

Date

Fax This Form to: 866-434-5523

Mail requests to: TennCare Pharmacy Program
c/o Magellan Health Services
1st floor South, 14100 Magellan Plaza
Maryland Heights, MO 63043
Phone: 866-434-5524

Magellan Health Services will provide a response within 24 hours upon receipt.



EXPRESS SCRIPTS®
Medicare (PDP)

4700 North Hanley Street Suite B
St Louis, MO 63134

Dr. CODY CHASTAIN
1211 21ST AVE S
STE 102 A
NASHVILLE, TN 37232

Case ID:

Patient: [REDACTED]
Patient DOB: [REDACTED]
Plan Name: EXPRESS SCRIPTS MEDICARE
Plan ID (PBP Code): 114

Date of Request: 09/14/2016 03:13PM
Date of Decision: 09/15/2016

September 15, 2016

Dear Dr. CHASTAIN:

We have reviewed a request to obtain Harvoni Tablet under your patient's Medicare prescription drug plan. As we informed your patient, this request has been approved from 08/15/2016 until 12/08/2016.

If you have any questions, please call us at 1.800.935.6103, 24 hours a day, 7 days a week (including holidays). (TTY users should call 1.800.716.3231.)

Sincerely,

*Coverage Review Department
Express Scripts*

Patient Case 1: Gabriel APPROVED!

Document
and monitor
dates of
approval.



APPROVED!- Now what?

- Pharmacy should run a test claim
 - Ensure approval
 - Determine copay
- Determine if patient qualifies copay assistance
 - Medicaid: does not qualify for assistance → copay \$0-\$3
 - Medicare: obtain foundation assistance → contact patient
 - Pharmacy should do this
 - Commercial: obtain copay card if patient copay is >\$10
 - Pharmacy should do this

Copay Cards: Gilead SupportPath

Drug	Patient Cost	Copay Card Information	Card Details	Eligibility
Harvoni®	\$5	https://www.harvoni.com/support-and-savings/co-pay-coupon-registration	<ul style="list-style-type: none"> -Max of 25% of the catalog price of a 12-week regimen -Valid for 6 months from 1st redemption 	<ul style="list-style-type: none"> -Resident of US, PR, or US territories -No state or federally funded programs -≥18 years old
Sovaldi®	\$5	https://www.sovaldi.com/coupons/		
Epclusa®	\$5	http://www.epclusainfo.com/support-and-savings/co-pay-coupon-registration		
Vosevi®	\$5	https://www.vosevi.com/co-pay-coupon-registration		
		Contact: 1-855-769-7284		

Copay Cards: Abbvie ProCeed

Drug	Patient Cost	Copay Card Information	Card Details	Eligibility
Viekira XR [®]	\$5	https://www.viekira.com/patient-support/financial-resources	-Max of 25% of the catalog price -Valid for 12 uses -Expires 12 months from 1 st redemption	-Resident of US -No state or federally funded programs -Not valid in Massachusetts
Viekira Pak [®]	\$5	https://www.viekira.com/content/pdf/viekira-treatment.pdf		
Technivie [®]	\$5	https://www.viekira.com/content/pdf/viekira-treatment.pdf		
Mavyret [®]	\$5	https://www.mavyret.com/ Contact: 1-877-628-9738		

Copay Cards: Bristol-Myers Squibb Patient Support CONNECT

Drug	Patient Cost	Copay Card Information	Card Details	Eligibility
Daklinza®	\$0	https://bmsdm.secure.force.com/patientsupportconnect/patient Contact: 1-844-442-6663	-Max of \$5,000 per 28-day supply of 30mg or 60mg tablets OR up to max of \$10,000 per 28-day supply of 90mg	-Resident of US or Puerto Rico -No state or federally funded programs -≥18 years old

Copay Cards: Merck

Drug	Patient Cost	Copay Card Information	Card Details	Eligibility
Zepatier [®]	\$5	https://www.merckaccessprogram-zepatier.com/hcp/copay-assistance/ Contact: 1-866-251-6013	-Max of 25% of the catalog price per prescription	-Resident of US or Puerto Rico -No state or federally funded programs -≥18 years old

Grant Funding

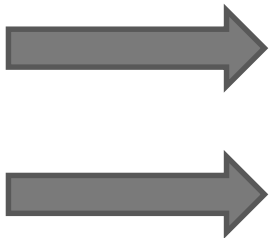
- Complete grant funding application
 - Yearly household income
 - Household size
 - Retired
 - File taxes
 - Submit application online

Grant Funding

Grant	Patient Cost	Information	Eligibility
Patient Access Network Foundation (PANF)	\$0	https://pharmacyportal.panfoundation.org/Home.aspx Contact: 1-866-316-7263	<ul style="list-style-type: none"> -Max of \$30,000/year -Reside in US -Income below 400% or 500% FPL -Any insurance
Patient Advocate Foundation (PAF)	\$0	https://www.copays.org/diseases/hepatitis-c Contact: 1-866-512-3861	<ul style="list-style-type: none"> -Max of \$25,000/year -Reside in US -Income below 400% FPL -Any insurance
Chronic Disease Fund (CDF)	Based on poverty percentage- up to \$50	http://www.mygooddays.org/for-patients/patient-assistance/ Contact: 1-972-608-7141	<ul style="list-style-type: none"> -Max of \$30,000/year -Reside in US -Any insurance, must pay at least 50% of copay -Income below 500% FPL
Healthwell Foundation	\$5/fill	https://www.healthwellfoundation.org/fund/hepatitis-c/ Contact: 1-800-675-8416	<ul style="list-style-type: none"> -Max of \$30,000/year -Reside in US -Any insurance -Income below 500% FPL

Back to cases

Patient Case 2: Lucas



Notice of Prior Authorization Determination

Magellan Health Services has reviewed a request for coverage of a prescription medication under the TennCare Pharmacy Program. The outcome of our review, requesting practitioner, recipient medication and pharmacy are listed below. Blank fields indicate information we were unable to determine from our records or the request.

PATIENT INFORMATION:	MEDICATION INFORMATION:
ID Number:	Name: MAVYRET
First Name:	Strength: 100MG-40MG
Last Name:	Dosage Form: TABLET
Date of Birth:	

MEDICAL PROVIDER:	PHARMACY PROVIDER:
Name: MATTHEW GREENE	Name:
Address 1:	Address 1:
Address 2:	Address 2:
City State Zip:	City State Zip:

OUTCOME OF CLINICAL REVIEW OF REQUEST	
Prior Authorization Status: Denied	Prior Authorization Begin Date: 11/10/2017
Date of Review: 11/11/2017	Prior Authorization End Date: 11/10/2017

The patient does not meet the criteria for approval of this medication. The request has been denied to allow pursuit of the appeal process. The patient will receive an official denial letter, complete with instructions regarding the appeal process, if applicable. You may initiate the appeal by calling 1-800-878-3192.

IMPORTANT:

Pharmacy updates and Preferred Drug List changes can be found at <http://tenncare.magellanhealth.com>. Please mark this site as a 'favorite' and use it to help answer pharmacy benefit questions for TennCare Members.



Magellan Health Services contracts with TennCare to provide prior authorization services. All prior authorization determinations are based on the information submitted with the request as reviewed in light of Clinical Criteria approved by TennCare. Prior authorization is not a guarantee of payment. Final payment determinations are not made by Magellan Health Services and are affected by the patient's current eligibility status with TennCare. If you have any questions or would like to discuss this request with a clinical pharmacist, please call (866)434-5524. Send return fax documents to (866)434-5523.

CONFIDENTIALITY NOTICE: This fax is intended solely for the use of the listed medical and/or pharmacy provider and may contain confidential and/or privileged information. The unauthorized use, reproduction or distribution of this information may subject user to civil and/or criminal penalties. If you are not the intended recipient, please contact the sender at (866)434-5524, and destroy any and all copies of the original fax. Thank You.

Denied- Now What?

1. Call the PBM and ask about rejection.
 - Why was it rejected?
 - Is there a preferred agent?
 - What are the next steps (appeal, peer-to-peer review, external review, etc.)
2. Write appeal letter
3. Fax back appeal, original PA paperwork, and any supporting documentation (AASLD/IDSA Guidelines, clinical trial data, drug interaction analysis, etc.)

Appeal Elements

Reason for request

- Why this regimen
- Patient need for treatment

Relevant overall patient medical history and current condition

- HCV-related history
- Confounding comorbidities
- Any additional health-related concerns

Address denial

- State reason if provided
- Rationale to address each reason for denial
 - Why benefits outweigh risks
 - Reasoning for regimen
- Appropriateness of therapy despite restrictions

Describe likely outcomes with the treatment

- Cure rates based on clinic trial data
- Morbidity and mortality benefits

Restatement of request for approval

- Final summary of all information and need for treatment

Appeal Supporting Documents

- Any required appeal form from the insurer (if applicable)
- Copy of the denial letter from the insurance company
- Patient's complete medication profile
- Patient's medical profile as warranted
- Relevant lab results, diagnostics, pathology reports, including illicit drug screening results
- Relevant treatment guidelines → underline applicable sections
- Relevant peer-reviewed journal articles
- Relevant clinical trial information

Appeal Support



Template Letters of Appeal

Harvoni

Harvoni

Harvoni

Harvoni Appeal 2



March 1, 2016

RE:

Dear Sir or Madam:

Two studies evaluated the re-treatment of persons with chronic hepatitis C who relapsed after the use of sofosbuvir regimens. The first, called the SINEYD trial, included 56 patients from the NIAID SPARE study. These subjects were difficult to treat, genotype 1 who relapsed after 12 weeks of sofosbuvir and ribavirin. All were re-treated with ledipasvir/sofosbuvir (LDV/SOF) single-table regimen (STR) for 12 weeks and all fourteen achieved a SVR12 (100%). The second study, ELECTRON-2, evaluated patients who failed previous sofosbuvir regimens, including SOF plus ribavirin (RBV) for 24 weeks, LDV/SOF plus RBV for 8 weeks and SOF plus GS096 plus RBV. These thirteen patients were re-treated with LDV/SOF plus RBV for 12 weeks and all of them achieved a SVR12 (100%) [1,2].

Both of these studies demonstrate the safety and efficacy of Harvoni® (ledipasvir/sofosbuvir), STR, to re-treat patients who relapsed after treatment with a sofosbuvir based regimen and support its use in this difficult to treat patient population. [1,2] Therefore, I am requesting reconsideration of your denial for the use of Harvoni for my patient, who suffers from Child A cirrhosis secondary to chronic hepatitis C (HCV) genotype 1A. He also has a history of depression and esophageal varices which can be exacerbated with an interferon based treatment causing a decline in his overall health.

It is imperative we continue to provide the latest and most efficacious treatments for patients with cirrhosis as they are at high risk for developing hepatocellular carcinoma, liver failure and death. These cirrhotic can necessitate liver transplant. In 2011, the cost of a liver transplant was estimated to be \$577,300 [6], far exceeding the cost of treatment with the prescribed regimen.

Compared to data findings from the National Multiple Cause of Death Study during 2000-2010, the mortality rate of persons with HCV is 12 times higher than the national average. Plus, the average age at death was found to be 15 years younger than the "all-cause death age" [5]. Therefore, it is my clinical opinion and assessment will benefit from treatment with Harvoni for 24 weeks. I trust the information presented, along with my medical recommendations, will establish the medical necessity for payment of this claim.

Sincerely,
Nils Kowdley, MD, Hepatology

References:
[1] Brown, T., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[2] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[3] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[4] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[5] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[6] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.

RE:

Dear Sir or Madam:

I am requesting reconsideration of your denial for the use of once-daily Harvoni® (ledipasvir/sofosbuvir) for 8 weeks for my patient, who suffers from chronic hepatitis C (HCV) genotype 1B with Child B cirrhosis, even though denied for four (4) to five (5) years, for a cost likely to exceed \$200,000. Thus, significant medical costs can be avoided by treating a before the advancement of his liver disease. [1] The safety and efficacy of Harvoni was established in clinical trials, thus reducing the cost needed to treat adverse events while he is on HCV treatment.

Not only is this regimen FDA approved, it is consistent with the joint recommendation of the American Association for the Study of Liver Diseases (AASLD) and Infectious Disease Society of America (IDSA). These guidelines, updated December 19, 2015, have become the gold standard for the treatment of persons with HCV. The full report of the AASLD/IDSA recommendation is available at www.aasld.org.

Mr. is a candidate for an interferon based therapy as he has a history of depression, diabetes, hypertension, coronary artery disease, chronic fatigue, chronic pain, anxiety disorder and thrombocytopenia which can be exacerbated with an interferon based regimen leading to the deterioration of his health. Plus, Harvoni is the most cost effective and is the shortest treatment regimen than other FDA approved or off-label treatments for genotype 1. [2][3][4]

STUDY	Regimen Duration	SVR12 Harvoni 8 Weeks	Harvoni 12 Weeks Harvoni 8 Weeks + 4 Weeks	Harvoni 12 Weeks Harvoni 8 Weeks + 4 Weeks
Sofosbuvir + Ledipasvir Regimen [2,3,4]	8 weeks	95%	95%	95%
Weight-based Regimen [5]	12 weeks	54%	54%	54%

Treatment with Harvoni for 8 weeks is a necessary therapy for Mr. as it prevents disease progression to cirrhosis, hepatocellular carcinoma or even liver failure. These regimens can necessitate liver transplant. In 2011, the cost of a liver transplant was estimated to be \$577,300 [6]. For exceeding the cost of treatment with the prescribed regimen.

Of further interest, compared to data findings from the National Multiple Cause of Death Study during 2000-2010, mortality rate of persons with HCV is 12 times higher than the national average. Plus, the average age at death was 15 years younger than the "all-cause death age" [5]. With this in mind, it is my clinical opinion and assessment will benefit from this regimen. I trust the information presented, along with my medical recommendations, will establish the medical necessity for payment of this claim.

Sincerely,
Nils Kowdley, MD, Hepatology

References:
[1] Brown, T., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[2] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[3] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[4] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[5] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[6] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.

March 1, 2016

RE:

Dear Sir or Madam:

Results of the phase 2 SINEYD clinical trial for once a day Harvoni® (ledipasvir/sofosbuvir) plus Ribavirin for 12-24 weeks revealed 95% to 100% SVR12 (sustained viral response) 12 weeks post HCV therapy in patients with Child B and C cirrhosis. Therefore, I am requesting reconsideration of your denial of daily weight based Harvoni plus Ribavirin for my patient, who suffers from decompensated cirrhosis secondary to chronic hepatitis C (HCV) genotype 1B. You have approved the Harvoni, however it is only half of the HCV treatment prescribed. Mr. is also ready clinically to re-treat for HCV. Not only is this regimen FDA approved, it is consistent with the joint recommendation of the American Association for the Study of Liver Diseases (AASLD) and Infectious Disease Society of America (IDSA). These guidelines, updated December 19, 2015, have become the gold standard for the treatment of persons with HCV. The full report of the AASLD/IDSA recommendation is available at www.aasld.org.

Mr. has progressive macular dystrophy and also suffers from diabetes, hypertension, anxiety and has a gastroenteric, all of which can be greatly exacerbated by an interferon based treatment leading to the deterioration of his overall health.

Additionally, Harvoni is **more cost effective** than other FDA approved or off-label treatments for genotype 1 with cirrhosis.

Treatment with Harvoni and daily weight based ribavirin for 24 weeks is a necessary therapy for Mr. X. The data from clinical trials including persons like Mr. X show an exceedingly high chance of attaining SVR within 24 weeks with Harvoni and daily weight based ribavirin. If Mr. X can be cured of HCV, Mr. may have a regression of his cirrhotic status. Studies have shown SVR (aka cure) is associated with decreased incidence of hepatocellular carcinoma, liver related mortality and overall mortality. In this study following 1400 patients with HCV and stage 4 or 4b disease, SVR (aka cure) significantly improved cumulative 10-year survival (94.9% with SVR vs 79% without SVR). Living with HCV significantly decreases the chances of liver related death and liver transplant. In 2011, the cost of a liver transplant was estimated to be \$577,300 [1], far exceeding the cost of treatment with the prescribed regimen.

With this in mind, it is my clinical opinion and assessment will benefit from this regimen. I trust the information presented, along with my medical recommendations, will establish the medical necessity for payment of this claim.

Sincerely,
Nils Kowdley, MD

References:
[1] Brown, T., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[2] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[3] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[4] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[5] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.
[6] Nelson, K., et al. Ledipasvir and Sofosbuvir for Treatment of Chronic Hepatitis C. *New England Journal of Medicine*. November 1, 2014; 371: 1875-85.

HIVMA/IDSA: <http://hcv.treatmentaccess.org/drug-appeals/#section2>

Appeal Support

- Mavyret[®] Medical Exception Request

MEDICAL EXCEPTION TEMPLATE

We have created an online Medical Exception Resource for your use.

As you navigate through the Medical Exception Resource, please make selections based on your clinical judgment for your specific patient. Based on your selections, the tool will generate pre-populated information consistent with the approved U.S. full Prescribing Information.

The Medical Exception Resource also provides 2 unique functions. You may:

1) **Copy to Clipboard.** This functionality allows you to copy, then fully edit and transfer the pre-populated information to your own EMR or medical exception form.

and/or

2) **Create full-form letter.** This functionality contains additional fields for you to complete, based on your clinical judgment, and creates a full-form letter.

Step 1: My patient...

- has mild, moderate, or severe renal insufficiency
- has experienced direct-acting antiviral (DAA) failure
- is currently being treated with concomitant proton-pump inhibitors
- has intolerance for ribavirin (RBV)
- has HIV coinfection
- would benefit from a shortened treatment duration

Step 2: GENERATE MEDICAL EXCEPTION INFORMATION BASED ON YOUR CHOICES



Date: 2017-09-07
 Payer Name:
 Payer Address:
 , AL
 Payer Fax Number:

Attn:

Re: Coverage of MAVYRET (glecaprevir/pibrentasvir)
 Patient Name:
 Patient Date of Birth:
 Patient Member ID:

To whom it may concern,

I am writing to request approval of MAVYRET (glecaprevir/pibrentasvir) to treat my patient . This product was denied on for the following reason(s) .

is a -year-old who has been diagnosed with chronic HCV infection.

was diagnosed with chronic HCV infection on . 's medical history includes .

Approval is being requested for MAVYRET (glecaprevir/pibrentasvir) based on my clinical opinion of the following clinical evidence and rationale:

Clinical Considerations: Concomitant PPI Use

Step 4: GENERATE LETTER PDF

Patient Case 2: Lucas Appeal

Lucas Appeal

Division of Infectious Diseases, Vanderbilt University Medical Center

1211 21st Ave. South
Medial Arts Building, Suite 102A
Nashville, TN 37232
Phone: 615-936-1174 Fax: 615-343-1103

November 15th, 2017

RE: Appeal for glecaprevir/pibrentasvir (Mavyret®)

To Whom It May Concern:

I am contacting you on behalf of my patient Mr. ___ (DOB ___; Member ID# ___; Case ID# ___). He has been prescribed a 12 week course of dual acting antiviral therapy containing glecaprevir/pibrentasvir (Mavyret®) for his hepatitis C (HCV) infection. He has a history of HCV infection (ICD 10: B18.2), **genotype 1a with compensated cirrhosis as evidenced by a CT in October 19th, 2006**, and more recent fibrosis score of 0.84 by Fibrosure testing on 11/1/17. Additionally, an abdominal **ultrasound with elastography revealed F2-F3** fibrosis on 11/6/17. He is naïve to previous HCV treatment and has evidence of active viremia as shown by his viral load of 2,875,352 IU/mL on 11/1/2017. He was recently denied HCV treatment, with no specified rationale other than “does not meet the criteria for approval.” **Given Mr. ___’s advanced disease, he is at high risk for hepatocellular carcinoma and hepatic decompensation which could require transplant and therefore should be treated at this time.** He has completed alcohol rehab 1 month ago and currently lives in a recovery home. He has abstained from alcohol use since completion of rehab. **Denial of treatment in this patient with advanced disease due to a history of alcohol abuse places him at high risk for hepatic decompensation. This type of restriction is in direct opposition to CMS guidance (attached) and the Social Security Act and is not applied to other disease states.**

- Reason for request
- State denial reason
- Relevant medical history

Lucas Appeal

- Address denial

The AASLD/IDSA Hepatitis C Treatment Guidelines recommend patients with chronic HCV infection abstain from alcohol and drug use, but do not exclude these patients from being considered for treatment, specifically stating **“Data are lacking to support exclusion of HCV-infected persons from considerations for hepatitis C therapy based on the amount of alcohol intake or the use of illicit drugs. Based on data from IFN-based treatment, SVR rates among people who inject drugs are comparable to those among people who do not inject drugs.”** On the contrary, they recommend treatment for patients with ongoing drug and alcohol use, highlighting the benefit of treating this patient population:

“There are no data to support the utility of pretreatment screening for illicit drug or alcohol use in identifying a population more likely to successfully complete HCV therapy. These requirements should be abandoned, because they create barriers to treatment, add unnecessary cost and effort, and potentially exclude populations that are likely to obtain substantial benefit from therapy. Scale up of HCV treatment in persons who inject drugs is necessary to positively impact the HCV epidemic in the United States and globally.”

These guidelines can be viewed in their entirety at <https://www.hcvguidelines.org> and recommend treatment for all patients with chronic HCV infection, except those with short life expectancies. The goal of treatment is to “reduce all-cause mortality and liver-related health adverse consequences, including end-stage liver disease and hepatocellular carcinoma.” Prior to the update in October 2015, the guidelines panel classified **patients with compensated cirrhosis (F4) as highest priority to treat owing to “highest risk of severe complications.”** Mr. ____ does not have a short life expectancy and could greatly benefit from treatment to reduce all-cause mortality including the development of HCC and need for liver transplant.

Furthermore, in November 2015, **CMS issued guidance to states regarding coverage for medications used to treat HCV infection addressing these types of restrictions.** CMS advised in accordance with the Social Security Act under section 1927(d)(1) and (2), states that have entered into rebate agreements may only exclude a drug if:

“Based on the drug’s labeling, or in the case of a drug the prescribed use of which is not approved under the FDCA, but is a medically accepted indication based on information from the appropriate compendia described in section 1927(k)(6), the excluded drug does not have a significant, clinically meaningful therapeutic advantage in terms of safety, effectiveness, or clinical outcome of such treatment for such population over other drugs included in the formulary and there is a written explanation.”

Lucas Appeal

- Describe outcome with treatment
- Summary statement

The AASLD/IDSA Society Hepatitis C Treatment Guidelines were recently updated in September 21st, 2017, and include four regimens for patients with HCV genotype 1a and cirrhosis: ledipasvir/sofosbuvir for 12 weeks, elbasvir/grazoprevir for 12 weeks (in patients without NS5A polymorphisms), glecaprevir/pibrentasvir for 12 weeks, and velpatasvir/sofosbuvir for 12 weeks.

Glecaprevir/pibrentasvir has been prescribed for Mr. ____ based on the results of the EXPEDITION-1 trial in which **99% (n=145) of patients with genotypes 1, 2, 4, 5, and 6 with compensated cirrhosis achieved an SVR12**. Unlike Mr. ____ who is treatment naïve, the one virologic relapse in this study was previously a non-responder to Peg-IFN and ribavirin. Rates of SVR12 were slightly lower with the use of ledipasvir/sofosbuvir for 12 weeks in the ION-1 trial at 97%.

In summary, it is recommended that Mr. ____'s HCV be treated now for the aforementioned reasons in order to avoid additional potential morbidity, mortality, and cost associated with worsening liver function. He is an ideal candidate for treatment given his advanced disease, recent rehabilitation and current housing in a recovery home, and lack of illicit substance use. **The 12 week course of the requested glecaprevir/pibrentasvir is efficacious, follows FDA labeling, and therefore should not be withheld from this patient based on the Social Security Act under section 1927(d)(1) and (2).** Eradication of the virus now is optimal in order to prevent progression of his liver disease and associated complications, including hepatic decompensation, hepatocellular cancer, liver transplantation, and/or death. Patient is at high risk of decompensation if treatment is withheld given portal hypertension seen on ultrasound six months ago.

Sincerely,

Matthew Greene, MD
Infectious Diseases Specialty

Enclosed: Denial letter, original PA submission, viral load, ultrasound, clinic visit notes

References:

- List inclusions
- References

Case 2: Lucas approved!

Special Denials

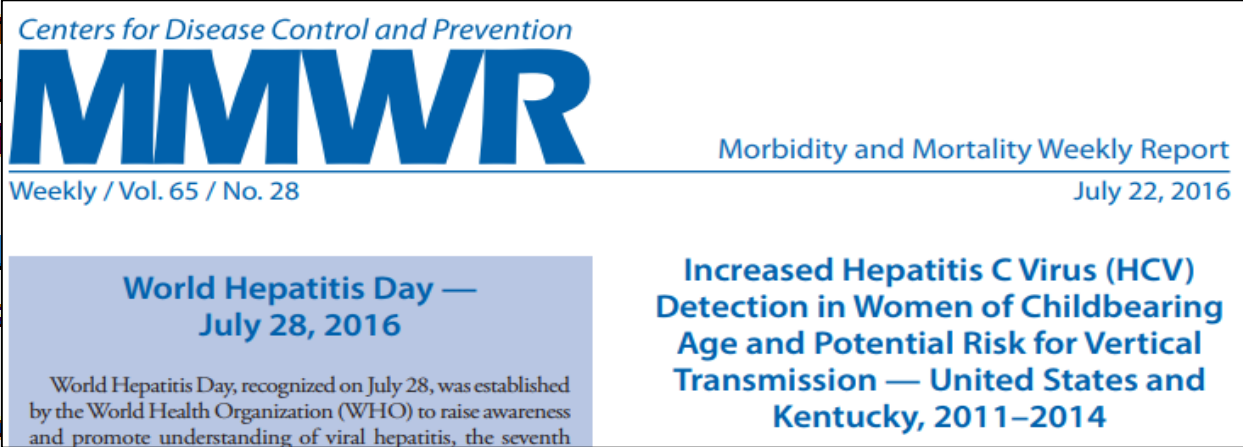
Early fibrosis

- Try to find an additional reason to treat:
 - Cryoglobulinemia
 - Proteinuria, nephrotic syndrome, membranoproliferative glomerulonephritis
 - HIV or HBV coinfection
 - Coexistent liver disease (i.e. NASH)
 - Debilitating fatigue
 - Type 2 Diabetes mellitus
 - Porphyria cutanea tarda
 - Child-bearing age

Child Bearing

The AASLD and IDSA Society released Hepatitis C Treatment Guidelines that were updated in September 2017, and recommend treatment for all individuals infected with HCV with very few caveats. The recommendation suggesting that if a patient has a sustained virologic response (SVR) including a negative HCV RNA test, a decrease in liver enzymes, and a decrease in liver fibrosis, decreased hepatocellular carcinoma (HCC) risk, and a decrease in liver-related mortality would likely result in a similar outcome to testing, imaging, and treatment.

Ms. xxx is of childbearing age and is at risk for vertical transmission. Unfortunately, the CDC recently released an MMWR regarding the **drastic increase in HCV among women of childbearing age** and vertical transmission (attached). Treating her HCV at this time would eliminate vertical and household transmission risk.



sis is supported by evidence that may extend the benefits of treatment, decreased hepatocellular carcinoma risk, and decreased liver-related mortality. If this progression occurs, it may be prevented by procedures, laboratory testing, and treatment. For more information, visit <http://hcvguidelines.org>.

es her at risk for vertical transmission.

AASLD/IDSA Guidelines Guidance on Ongoing Alcohol/Illicit Substance Use

Given Ms.'s advanced disease and HIV coinfection, she is at high risk for hepatocellular carcinoma and hepatic decompensation which could require transplant and therefore should be treated at this time. She has proven adherence to HIV medication with consistently undetectable HIV viral loads. The AASLD/IDSA Hepatitis C Treatment Guidelines recommend patients with chronic HCV infection abstain from alcohol and drug use, but do not exclude these patients from being considered for treatment, specifically stating "Data are lacking to support exclusion of HCV-infected persons from considerations for hepatitis C therapy based on the amount of alcohol intake or the use of illicit drugs. Based on data from IFN-based treatment, SVR rates among people who inject drugs are comparable to those among people who do not inject drugs." On the contrary, they recommend treatment for patients with ongoing drug and alcohol use, highlighting the benefit of treating this patient population:

"There are no data to support the utility of pretreatment screening for illicit drug or alcohol use in identifying a population more likely to successfully complete HCV therapy. These requirements should be abandoned, because they create barriers to treatment, add unnecessary cost and effort, and potentially exclude populations that are likely to obtain substantial benefit from therapy. Scale up of HCV treatment in persons who inject drugs is necessary to positively impact the HCV epidemic in the United States and globally."

Centers for Medicare/Medicaid Services (CMS) Guidance

Furthermore, in November 2015, CMS issued guidance to states regarding coverage for medications used to treat HCV infection addressing these types of restrictions. CMS advised in accordance with the Social Security Act under section 1927(d)(1) and (2), states that have entered into rebate agreements may only exclude a drug if:

“Based on the drug’s labeling, or in the case of a drug the prescribed use of which is not approved under the FDCA, but is a medically accepted indication based on information from the appropriate compendia described in section 1927(k)(6), the excluded drug does not have a significant, clinically meaningful therapeutic advantage in terms of safety, effectiveness, or clinical outcome of such treatment for such population over other drugs included in the formulary and there is a written explanation.”

The currently cited reason for denying Ms., a patient with cirrhosis and HIV coinfection who has been free of drug and alcohol abuse for over one year, does not meet the criteria for exclusion based on the SSA.

Adherence Readiness

- Denial: “Physician/provider asserts that the patient demonstrates treatment readiness, including the ability to adhere to the treatment regimen. The information sent in does not show your patient meets these criteria.”

Psychosocial Readiness Evaluation to Prepare for hepatitis C treatment (PREP-C)

PREP-C Assessment Areas

1. **Motivation:** Reasons client wants to begin HCV treatment, concerns about treatment, and importance of treatment.
2. **Information:** Knowledge about HCV treatment and one's own HCV disease status.
3. **Medication Adherence:** Current prescribed medications and adherence to them in prior month.
4. **Self-Efficacy:** Self-confidence about adhering to HCV treatment.
5. **Social Support and Stability:** Stability of financial, housing, and social support resources.
6. **Alcohol and Substance Use:** Alcohol and substance use behaviors and current treatment.
7. **Psychiatric Stability:** Current psychiatric status, previous and current treatment.
8. **Energy Level:** Sleep and fatigue.
9. **Cognitive Functioning:** Perceived difficulty with communication in health care setting, problem-solving ability, and memory.

Outline

- HCV Review
- HCV and Healthcare Finances
- **Navigating the System**
 - Patients With Prescription Insurance
 - **Patients Without Prescription Insurance**
- Tools
 - Manufacturer Patient Support
 - HCV Treatment Access Resources
- Access On the Horizon

The Un-Insured and Under-Insured

Patient Assistance Programs (PAP)

Criteria for approval

Process of Application

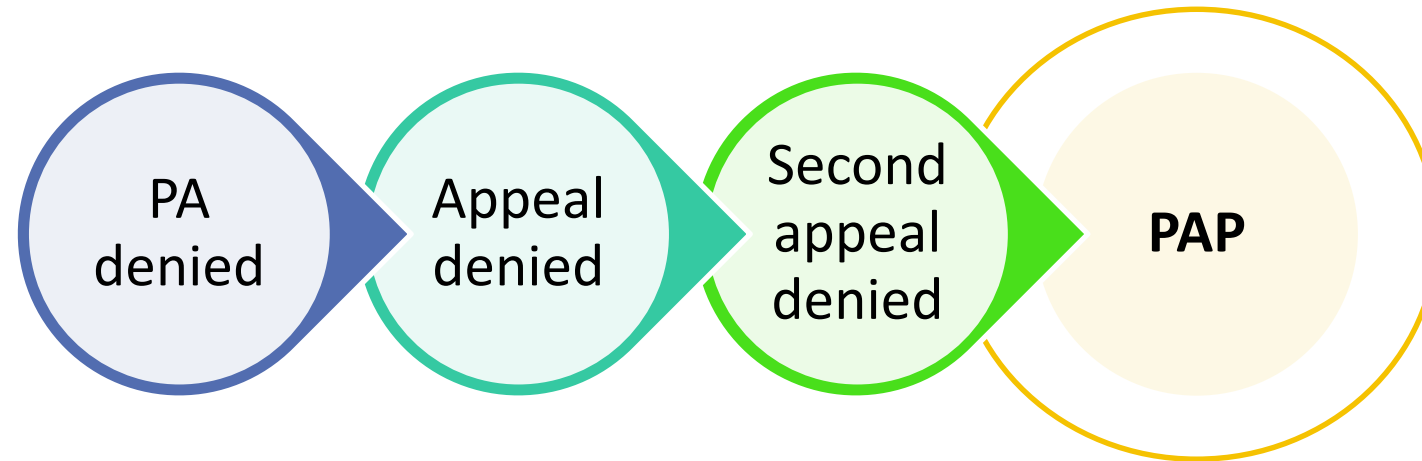


Medication Delivery

Setting up the first fill

Patient Support on therapy

Underinsured



- Apply for Patient Assistance Programs (PAP)
 - Coverage in the insured varies by manufacturer
 - Denied → Exception Committee
 - Discuss this option with a supervisor at the PAP

Uninsured

- Often easiest group to get approved!
- Manufacture PAP process relatively simple
- All require the following:

Proof of Income

- Tax return
- Copy of a disability or Medicare letter
- Social security income statement
- Retirement and/or pension statement
- Pay stub

Proof of residency

- State-issued ID **OR**
- Letter of residency
 - Rehab
 - Housing establishment
 - Caregiver

Household size

- All income from anyone in the house

Proof of Income

- Letter stating income if no other option is available
- Proof of residency is similar

To Whom It May Concern:

I am writing at the request of the Gilead patient assistance program as a statement of my current income. I was previously employed on a farm for seasonal work. However, the farm has not needed my assistance recently. Since that time I have not been able to find another job and therefore do not have any current income.

I live with my wife's uncle and do not pay rent at this time. I use food stamps for my meals. Unfortunately I am unable to afford health insurance at this time. I use a Merriweather Lewis discount card for my other medications.

I am approved for the Vanderbilt Charity Program for my doctor's appointments and would greatly appreciate approval of medication for my HCV infection.

Thank you,

PAP: Gilead

- <http://www.mysupportpath.com>
- Eligibility:
 - Applied and denied for Medicaid and state insurance marketplace
 - Ineligible for VA benefits
 - Provide household income and size

Patient Name: _____ Date of Birth: _____

SUPPORT PATH PROGRAM INTAKE FORM

PHONE: 1-855-769-7284 FAX: 1-855-298-8700

1 REQUESTED SUPPORT PATH OFFERINGS (REQUIRED) CHECK ALL BOXES THAT APPLY

Benefits Investigation Prior Authorization and Appeals Support Patient Assistance Program (PAP) Eligibility Screening Copay Coupon Program Enrollment

2 GILEAD MEDICATION REQUESTED (REQUIRED)

Product Name: _____ mg: _____

3 PRESCRIBER INFORMATION (REQUIRED)

Prescriber Name: _____ Facility Name: _____
Address: _____
City: _____ State: _____ Zip Code: _____
Office Contact: _____ Phone #: _____ Fax #: _____
NPI #: _____ Tax ID #: _____
State License #: _____

4 DIAGNOSIS / MEDICAL INFORMATION (REQUIRED) MUST BE COMPLETED BY HEALTHCARE PROVIDER

Diagnosis:
ICD-10 code: _____ F Score (Fibrosis Score): _____ Other: _____
HCV Genotype 1 2 3 4 5 6 Other: _____ HCV/HIV-1 Co-infection

Patient is (Select one of the following options and indicate below if patient is ready to start therapy.):
 Treatment Naïve Previously Treated Currently on Therapy

Other HCV Medication(s): _____

Is patient ready to start therapy? Yes No Actual or Anticipated Start Date: _____ Therapy Duration: _____

PRESCRIBER CERTIFICATION AND STATEMENT OF MEDICAL NECESSITY (REQUIRED)

By signing this form, I certify that I am prescribing Gilead medication for the patient identified in Section 5. I certify that this prescription medication is medically necessary for the patient and that it will be used as directed. I certify that I will be supervising the patient's treatments and verify that the information provided is complete and accurate to the best of my knowledge. I agree that I shall not seek reimbursement for any Gilead medication dispensed to the patient through the Support Path Patient Assistance Program (PAP) from any government program or third-party insurer. I certify that I have received the appropriate permission from the patient and met any other applicable requirements imposed under the Health Insurance Portability and Accountability Act of 1996 and/or state law needed to release the above information to Gilead, and contractors designated by Gilead, for the purposes of verifying the patient's insurance coverage, seeking prior authorization if needed, on my patient's behalf, and providing information on appeals for denials of claims.

PRESCRIBER SIGNATURE (REQUIRED) _____ **DATE:** _____

Patient Name: _____ Date of Birth: _____

5 PATIENT INFORMATION (REQUIRED)

Patient Name: _____ Patient's Preferred Language: _____
 Address: _____
 City: _____ State: _____ Zip Code: _____ Phone #: _____
 SS #: _____ DOB: _____ Gender: M F Resides in U.S./U.S. territories: Yes No
 Alternate Contact Name: _____ Phone #: _____ Relationship: _____
 I authorize Support Path to leave a message, including the prescription name if I am unavailable when they call. Yes No

6 INSURANCE INFORMATION (REQUIRED) *PLEASE INCLUDE A COPY OF THE FRONT AND BACK OF INSURANCE CARD(S)*

Patient is insured (Please fill out all of the applicable insurance information below. Attach copy [front and back] of patient card.)
 Patient is uninsured (No health insurance through any public or private payer.) Complete "Additional Insurance Information" below.
 Primary Insurance: _____ Is this a Medicare Part D plan? Yes No
 Plan Name: _____ Payer Phone Number: _____
 Subscriber Name: _____ Policy Holder Name: _____ Policy Holder Relationship to Patient: _____
 Policy #: _____ Group #: _____ Rx Bin #: _____ Rx PCN #: _____
 Check box if patient has secondary insurance coverage and fax a copy of insurance cards, if available.

Additional Insurance Information:

Has the patient applied for Medicaid?	<input type="checkbox"/> Yes <input type="checkbox"/> No	If Yes, date of application: _____
Is the patient eligible for Medicaid?	<input type="checkbox"/> Yes <input type="checkbox"/> No	If No, state reason: _____
Is the patient eligible for VA benefits?	<input type="checkbox"/> Yes <input type="checkbox"/> No	If Yes, has the patient tried to obtain the medication through the VA? <input type="checkbox"/> Yes <input type="checkbox"/> No
Has the patient applied for an insurance plan offered through a state insurance marketplace (also known as an exchange)?	<input type="checkbox"/> Yes <input type="checkbox"/> No	If Yes, date of application: _____
Is the patient eligible for an insurance plan offered through a state insurance marketplace (also known as an exchange)?	<input type="checkbox"/> Yes <input type="checkbox"/> No	If No, state reason: _____

7 PATIENT FINANCIAL INFORMATION *REQUIRED ONLY IF APPLYING FOR THE PATIENT ASSISTANCE PROGRAM (PAP)*

Current Annual Household Income: \$ _____
 Number of People in Household: 1 2 3 4 5 6 Other: _____
 Please submit current documentation for all sources of income (e.g., tax return, W2, last 2 pay stubs, etc.) and proof of U.S. residency (e.g., utility bill, bank statement, etc.).

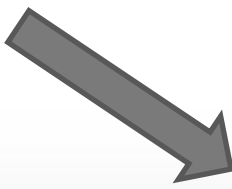
APPLICANT DECLARATIONS AND AUTHORIZATIONS (REQUIRED ONLY IF APPLYING FOR THE PAP)

I certify that all of the information provided in this application, including household income, is complete and accurate. I understand that program assistance will terminate if the program becomes aware of any fraud or if this medication is no longer prescribed for me. I understand that completing this application does not ensure that I will qualify for patient assistance. If I receive free product through the PAP, I certify that I will not seek reimbursement or credit for this prescription from any insurer, health plan, or government program. If I am a member of a Medicare Part D plan, I will not seek to have this prescription or any cost associated with it counted as part of my out-of-pocket cost for prescription drugs. I understand that the PAP reserves the right to modify the application form, modify or discontinue this program, or terminate assistance at any time and without notice. I authorize the PAP and its administrator to forward my prescription to a dispensing pharmacy on my behalf.

PATIENT SIGNATURE (REQUIRED ONLY IF APPLYING FOR PAP) _____ **DATE:** _____

FAX COMPLETED FORM TO SUPPORT PATH PROGRAM AT 1-855-298-8700

Patient signature required



PAP: Abbvie

- Patient Support
- Complete enrollment form
- <https://www.mavyret.com/content/dam/abbvie-mavyret-brand/enrollment-form.pdf>

To enroll in MAVYRET Patient Support, complete the patient information and sign the HIPAA Authorization.

PATIENT INFORMATION

Patient Name: _____ DOB: _____
 Gender: Male Female Other Language: English Spanish Other: _____
 Address (No PO Box): _____

 City / State / ZIP: _____
 Primary Phone #: _____ ALT Phone #: _____
 E-mail Address: _____

PATIENT CONSENT

I would like to receive AbbVie communications about its products, services, or offerings that may be of interest to me.
 HIPAA Authorization: My signature below certifies that I have read, understood, and agreed to the HIPAA Authorization on page 2.

 PATIENT SIGNATURE/LEGAL REPRESENTATIVE (Indicate relationship) Date

PRESCRIBER INFORMATION

Prescriber Name: _____
 NPI #: _____
 Specialty: Hepatology Gastro ID Other: _____
 State License #: _____
 Facility Name: _____
 Address: _____

 City / State / ZIP: _____
 Prescriber Contact Person: _____
 Prescriber Phone #: _____
 Prescriber Fax #: _____
 Prescriber E-mail Address: _____
 Patient Preferred Pharmacy: _____
 Pharmacy Contact & Phone: _____

I certify that the patient and physician information contained in this form is complete and accurate to the best of my knowledge. By signing this form, I certify that I have prescribed MAVYRET to the patient named above and that I have obtained all necessary federal and state authorizations from my patient to allow me to release health information to AbbVie Inc. and the AbbVie Partners (defined on page 2).

Prescriber, please print name _____ Please sign _____ Date _____

Please see Important Safety Information, including BOXED WARNING on Hepatitis B Virus reactivation, on page 3.
 Please see full [Prescribing Information](#).

MAVYRET. PATIENT SUPPORT **MAVYRET**
 glecaprevir/pibrentasvir **glecaprevir/pibrentasvir**

PAP: Merck

- <http://www.merckhelps.com/ZEPATIER>
- Eligibility:
 - US resident
 - No insurance or an exception based on case
 - Household income
 - \$59,400 for one
 - \$80,100 for a couple
 - \$121,500 for family of 4



The Merck Access Program ENROLLMENT FORM

P: 866-251-6013 F: 800-803-3104

The Merck Access Program, PO Box 29067, Phoenix, AZ 85038

COMPLETE THE APPROPRIATE SECTIONS OF THE ENROLLMENT FORM AND FAX TO 800-803-3104.

1 REQUESTED SERVICE(S) Check all circles that apply

- Benefits Investigation, Prior Authorization, or Appeal
- Referral to the Merck Patient Assistance Program (offered through the Merck Patient Assistance Program, Inc.)

2 PATIENT INFORMATION (REQUIRED)

Patient Name:

Street Address (no PO Box):

City/State/Zip:

Phone (Home): (Work/Other):

DOB (mm/dd/yyyy): Gender: M F

Resides in US/US Territories: Yes No

For Merck Patient Assistance Program only

Back to patient case 2: Lucas
What if he had been denied?

Emilia

- Gilead Exception Committee
 - Reviews appeals on case-by-case basis
 - Include:
 - Original PA/appeal/denial information
 - Additional letter of medical necessity
 - List of medications and how they are obtained

appeal letter is attached. In summary, this patient was denied treatment by TennCare as she does not have F3 or greater fibrosis. As multiple studies have shown, treating patients with early fibrosis both can prevent complications and is cost-effective in addition to the public health benefits.

is of child-bearing age. Unfortunately, the CDC recently released an MMWR regarding the drastic increase in HCV among women of childbearing age and vertical transmission (attached). Treating her HCV at this time would eliminate vertical and household transmission risk.

Additionally, is coinfecting with HIV, increasing her risk of hepatic complications, decompensation, and HCC (detailed in appeal).

was denied by TennCare three times, a process which took five months to complete. The reason for her denial citing that her disease was not yet advanced enough to require treatment. This type of restriction is not based on clinical evidence or guidelines and has been reprimanded by CMS (see attached notice). However, TennCare refuses to change their laws at this time.

Unfortunately, obtaining medication through Gilead is this patient's last hope at treatment. We believe that treatment at this time is most appropriate given the above concerns. We greatly appreciate your review of this request and would gladly discuss her case further if needed. Thank you!

Emilia

APPROVED!



Support Path Program

PH: (855) 769-7284
FX: (855) 298-8700

August 15, 2016

Dr. Cody Chastain
Vanderbilt Infectious Disease Clinic
1211 21st Ave S, Ste 102A
Nashville, TN 37232

Re: Patient Assistance Program Enrollment
Service Request Number:

Dear Dr. Cody Chastain:

This letter is regarding your patient, [REDACTED]. Based on the information provided to the Support Path Patient Assistance Program (PAP), your patient has been prequalified for Harvoni™ (ledipasvir 90mg/sofosbuvir 400mg). Your patient's prequalified period is for 30 days from the date of this letter.

The decision to provide your patient with free drug is contingent upon receiving the completed prescription form for Harvoni™. If we do not receive the completed prescription form before the end of the 30-day period, your patient's eligibility will end. If the patient still needs assistance from the program after the 30-day prequalified period has passed, a new application must be submitted for evaluation.

Please complete the prescription request form on the following page and fax it to US Bioservices at **855-850-2954**. Once a valid prescription form is received, a pharmacy representative will contact the shipment contact noted on the prescription form to set up shipment.

Please do not hesitate to contact the Support Path Program at 855-769-7284, Monday through Friday between 9:00AM and 8:00PM Eastern Time, with any questions.

Sincerely,

Support Path Program

PAP Medication Delivery

- Prescription faxed to clinic for provider signature
 - Select delivery to provider or patient
- Pharmacy calls patient for delivery information
- Pharmacy calls monthly for prescription refill
- Discuss any language barriers with the pharmacy

On-Treatment Considerations


On-Treatment Considerations

- PA continuation requirements
 - 4 week viral load
- PA extension
 - Starting later than expected
 - On treatment viral load detectable
- Insurance changes
- Refills
 - Encourage the patient to call 7-10 days before running out
- Emergency shipments
 - Insurance
 - Manufacturer

Ongoing Alcohol/Illicit Substance Use Considerations

- Counseling:
 - Payer restrictions if reinfected
 - ADHERENCE!!
 - Tools: apps, phone alarm, pill box, alarmed pill box, accountability (friends/family), checklist
 - Plan, plan, plan- be specific
- Close monitoring while on treatment

MyMedSchedule.Com







Weekly Med Checklist

Revised: 11/15/2017 at 4:32 PM

Name: _____

It is important to bring this completed list with you to each healthcare visit. Always speak with your healthcare provider about any changes to your medications.

Date: / / / / / / / /

Time	Medication	Dose	SUN	MON	TUES	WED	THUR	FRI	SAT
9am	 Harvoni® (Ledipasvir/Sofosbuvir) 90 mg/400 mg	1 Tablet(s)							
	 Prezcobix® (Darunavir/Cobicistat) 800 mg/150 mg	1 Tablet(s)							
	 Descovy® (Emtricitabine/Tenofovir Alafenamide) 200 mg/25 mg	1 Tablets(s)							
	 Bactrim® (Sulfamethoxazole; Trimethoprim) DS = 800 mg/160 mg	1 Tablet(s)							

Outline

- HCV Review
- HCV and Healthcare Finances
- Navigating the System
 - Patients With Prescription Insurance
 - Patients Without Prescription Insurance
- **Tools**
 - **Manufacturer Patient Support**
 - **HCV Treatment Access Resources**
- Access On the Horizon

Priorities at the First Visit

- Educate patients
 - Time requirements for the process
 - Current restrictions and possible barriers to treatment
 - Need for ongoing communication
 - Specialty pharmacy requirement
- Obtain necessary work-up
 - Urine drug screen (based on insurance requirements)
 - Signature for release of information
 - Signature on PAP forms
- Confirm contact information
- Encourage engagement
- Evaluate possible drug interactions

Provider Support: Gilead Support Path



The Gilead Support Path® program is committed to helping you afford your medication every step of the way.

If you need assistance with co-pays or paying for your medication, Support Path is available to help match you to a program that best meets your financial needs based on your circumstances and insurance situation and the eligibility criteria for the programs.

Support Path may be able to help guide you through the process of understanding the type of insurance you have and alternative coverage if needed.

REQUESTED PATIENT SUPPORT PATH OFFERINGS

Please select patient support offerings
CHECK ALL BOXES THAT APPLY



Benefits Investigation

Help research and verify specific insurance coverage for Gilead medication



Prior Authorization and Appeals Information

Provides information to your doctor if your insurance company requires your doctor to complete a Prior Authorization for your Gilead medication. Provides follow up with health insurers regarding the status of your Prior Authorization request and get updates on information needed.



Patient Assistance Program (PAP) Eligibility Screening

If you lack insurance coverage and meet the program criteria, you may be eligible to receive Gilead medication free of charge



Co-Pay Coupon Program Enrollment

If you are eligible, Gilead's Co-Pay Coupon may help lower your out-of-pocket costs. Patients enrolled in government prescription drug programs, such as Medicare Part D and Medicaid are not eligible for the co-pay coupon.

Provider Support: Gilead Support Path



Help Along the Way

Support Path is ready to assist patients along the way toward treatment completion



Educational resources, support for adherence, and progress tracking



Ongoing support for access and reimbursement, including help with refill authorizations

For access to the full range of support resources,



Enroll your patient online now
OR
Complete, download, and fax the enrollment form

Call **1-855-7-MYPATH (1-855-769-7284)** to learn more about resources that are available to help patients get started on treatment.

PAP: Abbvie

- Patient Support
- Complete enrollment form
- <https://www.mavyret.com/content/dam/abbvie-mavyret-brand/enrollment-form.pdf>

To enroll in MAVYRET Patient Support, complete the patient information and sign the HIPAA Authorization.

PATIENT INFORMATION

Patient Name: _____ DOB: _____
 Gender: Male Female Other Language: English Spanish Other: _____
 Address (No PO Box): _____

 City / State / ZIP: _____
 Primary Phone #: _____ ALT Phone #: _____
 E-mail Address: _____

PATIENT CONSENT

I would like to receive AbbVie communications about its products, services, or offerings that may be of interest to me.
 HIPAA Authorization: My signature below certifies that I have read, understood, and agreed to the HIPAA Authorization on page 2.

 PATIENT SIGNATURE/LEGAL REPRESENTATIVE (Indicate relationship) Date _____

PRESCRIBER INFORMATION

Prescriber Name: _____
 NPI #: _____
 Specialty: Hepatology Gastro ID Other: _____
 State License #: _____
 Facility Name: _____
 Address: _____

 City / State / ZIP: _____
 Prescriber Contact Person: _____
 Prescriber Phone #: _____
 Prescriber Fax #: _____
 Prescriber E-mail Address: _____
 Patient Preferred Pharmacy: _____
 Pharmacy Contact & Phone: _____

I certify that the patient and physician information contained in this form is complete and accurate to the best of my knowledge. By signing this form, I certify that I have prescribed MAVYRET to the patient named above and that I have obtained all necessary federal and state authorizations from my patient to allow me to release health information to AbbVie Inc. and the AbbVie Partners (defined on page 2).

Prescriber, please print name _____ Please sign _____ Date _____

Please see Important Safety Information, including BOXED WARNING on Hepatitis B Virus reactivation, on page 3.
 Please see full [Prescribing Information](#).

MAVYRET. PATIENT SUPPORT

MAVYRET
glecaprevir/pibrentasvir

Provider Support: Abbvie

- Abbvie Nurse Ambassador
 - Assist with navigating financial information
 - Assigned nurse throughout treatment
 - Call for adherence monitoring
 - Appointment reminder



MAVYRET PATIENT SUPPORT

YOUR CONNECTON TO PERSONALIZED SUPPORT

Once you receive a MAVYRET prescription, you will be able to take advantage of MAVYRET Patient Support. Doing so gives you access to a MAVYRET Nurse Ambassador.

The Nurse Ambassador offers a personal approach and is there to help you feel knowledgeable and confident.


- **Knowledgeable** about your hep C, your treatment with MAVYRET, and the insurance process, including the financial resources that may be available to you
- **Confident** to ask questions and make informed health decisions along with the support of your healthcare team

MAVYRET Nurse Ambassadors provide product support but do not provide medical advice and will direct patients to their healthcare professional for any medical advice or questions related to treatment decisions and plans.

TO LEARN MORE ABOUT MAVYRET PATIENT SUPPORT, CALL 1-877-628-9738

Provider Support: Merck Access Program

- Benefits investigation
- PA/Appeal
 - Obtain the appropriate form and send to office
- Financial assistance after approval



ZEPATIER™
(elbasvir and grazoprevir)
50 mg/100 mg tablets

The Merck Access Program
ENROLLMENT FORM

P: 866-251-6013 F: 800-803-3104
The Merck Access Program, PO Box 29067, Phoenix, AZ 85038
COMPLETE THE APPROPRIATE SECTIONS OF THE ENROLLMENT FORM AND FAX TO 800-803-3104.

1 REQUESTED SUPPORT Check all circles that apply

- Benefits Investigation**, and/or information about the **Prior Authorization** or **Appeals Process**.
- Evaluation of eligibility for the **Merck Patient Assistance Program** (offered through the Merck Patient Assistance Program, Inc.)

2 PATIENT INFORMATION (REQUIRED)

Patient Name:

Street Address (no PO Box):

City/State/Zip:

Phone (Home): (Work/Other):

DOB (mm/dd/yyyy): Gender: M F

Resides in US/US Territories: Yes No

For Merck Patient Assistance Program only

Current annual gross household income: \$

(Please include: before-tax wages, pension, interest/dividends, Social Security benefits, and any other sources of income)

Number of household members (including patient):

Provider Support: Merck Access Program

- Support after approval
 - Emails
 - App
 - Text reminder
 - Education materials

MERCK ACCESS AND SUPPORT

Before prescribing ZEPATIER, please read the accompanying Prescribing Information, including the Boxed Warning about the risk of hepatitis B virus (HBV) reactivation in patients with HBV coinfection. The Patient Information also is available.

ZEPATIER®
(elbasvir and grazoprevir)
50 mg/100 mg tablets

Home | Specialty Pharmacy Network | Financial Assistance | Merck Access Program | Patient Support Tools | Forms and Documents

THROUGHOUT EACH STAGE OF THEIR JOURNEY...
No matter where they are in their journey with ZEPATIER, your patients can access free tools and resources to stay motivated and engaged

Here's just a sample of what the program offers:

- E-mails provide healthy tips and helpful advice
- Easy-to-use mobile app to help your patients manage their treatment on the go—your patients can track their treatment, discover healthy nutrition and exercise tips, and get weekly motivational challenges
- Text reminders allow your patients to send themselves a dose of daily encouragement...right on their phone
- Online information and education designed to prepare your patients for treatment, inform them about what to expect while taking ZEPATIER, and let them know what's ahead

[Click here](#) to learn more about patient support tools

Outline

- HCV Review
- HCV and Healthcare Finances
- Navigating the System
 - Patients With Prescription Insurance
 - Patients Without Prescription Insurance
- Tools
 - Manufacturer Patient Support
 - HCV Treatment Access Resources
- **Access On the Horizon**

Medicaid Access: 2014 to 2017

- Liver damage restrictions:

	Known criteria	No minimum requirement	At least F30 diagnosis
2014	34 states (77%)	0 states	31/34 states (91%) surveyed
2017	50 states (PR and DC, 100%)	18 states (36%)	12 states (24%)

- Sobriety requirements:

	Known criteria	No requirement	6 months	1 year
2014	37 states (33% surveyed)	0 states	18 states (9% surveyed)	2 states (1% surveyed)
2017	50 states (PR,DC, 100%)	10 states (19%)	18 states (35%)	2 states (4%)

- Prescriber Restrictions:

	Known criteria	Specialist Prescribe or Consult	Specialist Prescribe Only
2014	23 states (42%)	23 states (100% surveyed)	14 states (40% surveyed)
2017	49 states (98%)	14 states (27%)	9 states (18%)

Access On the Horizon

- Current state of treatment access
 - Overall improved with few Pharmacy Benefit Managers denying treatment
 - Barriers remain
- Hopeful in the near future
 - Decreased cost
 - Increased competition
 - Increased access

Other Access Resources

- HCV Treatment Access (HIVMA/IDSA)
 - <http://hcvtreatmentaccess.org/>
- National Viral Hepatitis Roundtable
 - NVHR.org/hepatitis-c-treatment-access
- Hepatitis C New Drug Research
 - <http://hepatitiscnewdrugresearch.com/hcv-drugs-financial-support.html>
- American Liver Foundation
 - <http://hepc.liverfoundation.org/resources/what-if-i-need-financial-assistance-to-pay-for-treatment/>
- Life Beyond Hepatitis C
 - <http://www.lifebeyondhepatitisc.com/medical-information/financial-assistance/>

Treatment Access Pearls

- Develop a relationship with a specialty pharmacy
- Complete prior authorization forms completely
- Identify staff to become familiar with requirements
- Try to obtain necessary work-up and signatures at first visit
- Incorporate a discussion of the access process in first visit counseling
- Document approval dates
- Ensure 4 week lab completion

Summary

- Though costly, the price of HCV treatment should not limit prescribing of these medications.
- Complete documentation and supplementary support can improve PA approval rates.
- Do not give up after initial PA denial!
- Uninsured patients with low income are the MOST likely to get approved for treatment.
- Manufacturer support is available to assist prescribers and their staff.

Thank you!

Questions?

Autumn.Zuckerman@VUMC.org

Cody.A.Chastain@VUMC.org